













## **GARLAND INDUSTRIES, INC.**AIA PRESENTATION





## CHOOSING THE RIGHT ROOF SYSTEM

Program # 0619 CRS



#### LEARNING OBJECTIVES

- Understand the Advantages and Disadvantages of the Three Most Common Commercial Low Slope Roofing Systems
- Learn About Various Application Options Available For Those Systems
- Receive an Overview of Various ASTM Testing Methods
   Used to Define the Performance of Each System

#### THE ROOFTOP CHALLENGE

- More Than Half of Building Owners
   Report The Roof as Their #1
   Construction Problem
- Almost Half of All Designer Related Legal Claims Involve The Roof
- 15% of New Roofs Fail Within First 6
   Years
- Roofs, On Average, Last Only About Half of Their Designated Lifetime
- While Roofs Only Make up About 2% of Construction Costs, Water Intrusion Accounts for More Than 70% of Construction Litigation





#### FOUR STEPS TO SUCCESS

#### Step 1:

Proper Analysis, Recommendations and Design

#### Step 2:

Quality Products

#### Step 3:

Proper
Application &
Regular
Inspections

#### Step 4:

Corrective and Preventative Maintenance

#### PROPER ANALYSIS & EVALUATION

#### Analysis Includes:

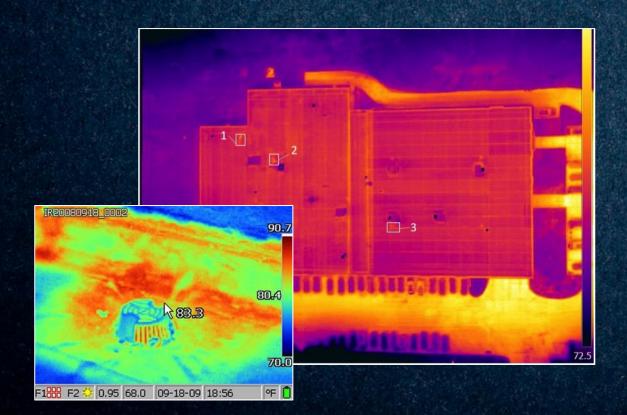
- Customer Needs, Wants and Expectations
- Physical, Rooftop Assessment

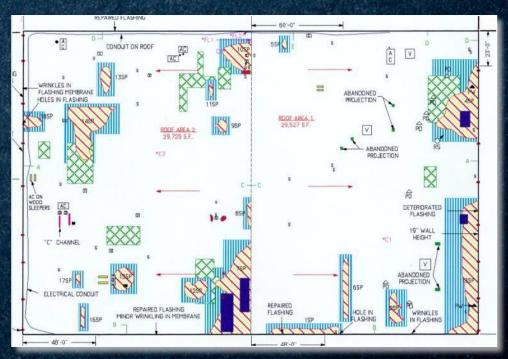
#### Evaluation Includes:

- Visual Inspections
- Moisture Detection
- Core Cuts With Lab Analysis
- Infrared (if needed)
- Create Recommendations, Deficiency Findings and Budget Report

#### NONDESTRUCTIVE TESTING

 Comprehensive Inspections and Reports Give you Better Control of Roof Repair Schedules and Budgets





### CORE ANALYSIS

Core Analysis Can Confirm Thermal Scan Results



#### TYPES OF COMMERCIAL ROOFS

- Almost All Low Slope Commercial Roofs Fall Into One of Three Types of Systems
- Built-Up Roof (BUR)
  - Asphalt
  - Coal Tar
- Single-Ply
  - Thermoplastic
  - Thermoset
- Modified Bitumen
  - SBS & APP Polymers
  - Fiberglass & Polyester Reinforced

## BUILT-UP ROOF SYSTEMS

#### BUR

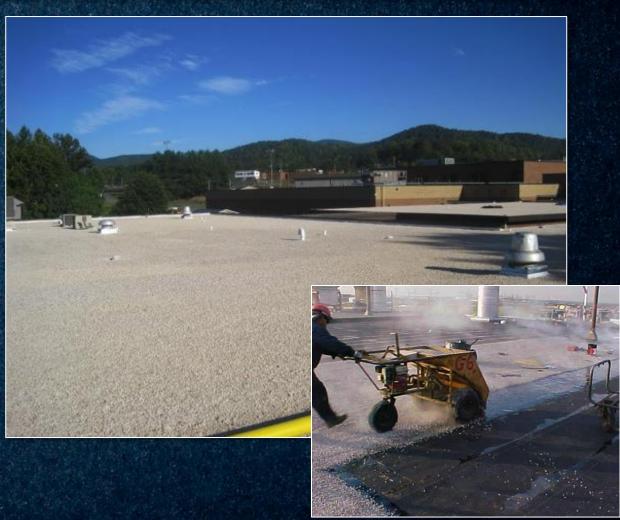
- 100+ Year History of Success
- Alternating Plies of Asphalt or Coal Tar Pitch and Felts With Gravel
- Common and Acceptable Roofing System
- Many 20, 30, 40-Year Old BUR's Still Sound

#### BUR ADVANTAGES

- Multi-Ply Protection
- Easy to Repair & Maintain
- User Friendly
- Chemical Resistance (Coal Tar)
- Resist Ponding Water (Coal Tar)
- Exceptional Weathering Capabilities
- Excellent Internal Cohesion and Adhesion
- Thermoplasticity (Solid to Liquid)

## BUR





#### BUR DISADVANTAGES

- Difficult to Inspect (Gravel)
- Cannot Resist the High Movement of Modern Buildings
- Decreasing Quality of Products
- Old Antiquated Technology
- Labor Intensive





## SINGLE-PLY SYSTEMS

#### SINGLE-PLY CLASSIFICATION

- Thermoplastic Materials Whose Chemical and Physical Characteristics Allow Them to Soften When Heated and Harden When Cooled
- Thermoset Materials Whose Polymers are Chemically Cross-Linked and Cannot Change Once the Sheet is Produced
- Chlorosulfinated Polyethylene (CSPE) Starts as Thermoplastic and Cross Links Into a Thermoset

#### SINGLE-PLY – THERMOPLASTICS

- PVC Polyvinyl Chloride
- TPO Thermoplastic Polyolefin
- KEE Dupont Elvaloy Ketone Ethylene Ester

#### SINGLE-PLY - THERMOSETS

- EPDM Ethylene Propylene Diene Monomer
- Hypalon\* Chlorosulfonated Polyethylene (CSPE)

<sup>\*</sup>Dupont Trade Name

#### SINGLE-PLY ADVANTAGES

- Low Initial Cost
- Clean/Fast Application
- Lightweight (Except for Ballasted System)
- Excellent Elongation
- Easy to Inspect and Monitor (Unless Ballasted)
- Strong Heat Welded Seams (Thermoplastics)
- Tough Flexible Compound (KEE)
- No Plasticizer Migration (KEE)

## SINGLE-PLY APPLICATION









## SINGLE-PLY INSTALLATION



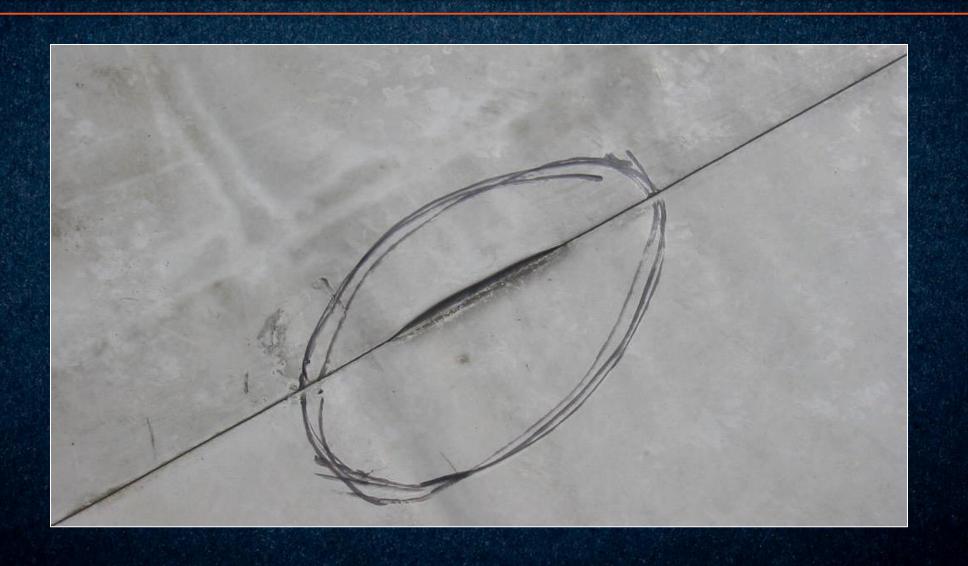
#### SINGLE-PLY DISADVANTAGES

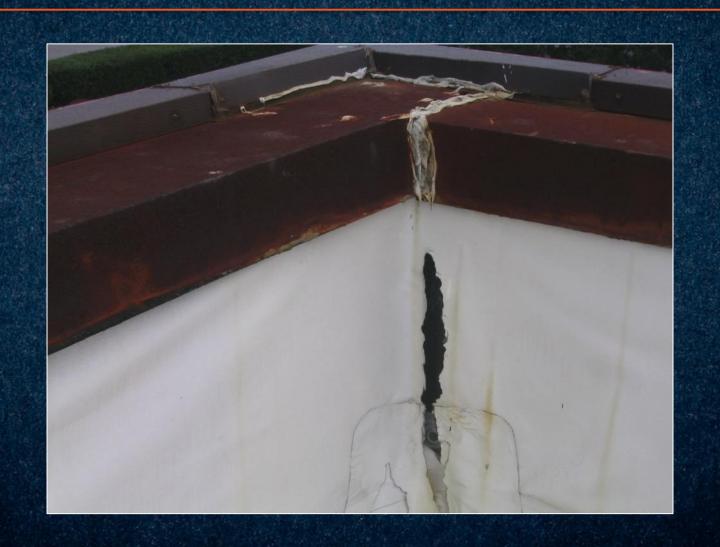
- 39-90 Mils of Protection (1 Ply Only)
- Contractor Sensitive to Apply
- Difficult to Repair
- Easy to Puncture
- Shrinks as it Ages
- High Life-Cycle Cost
- Limited Foot Traffic
- Vulnerable to Chemical Attacks
- White Membranes Tend to Discolor















## SINGLE-PLY HYBRID

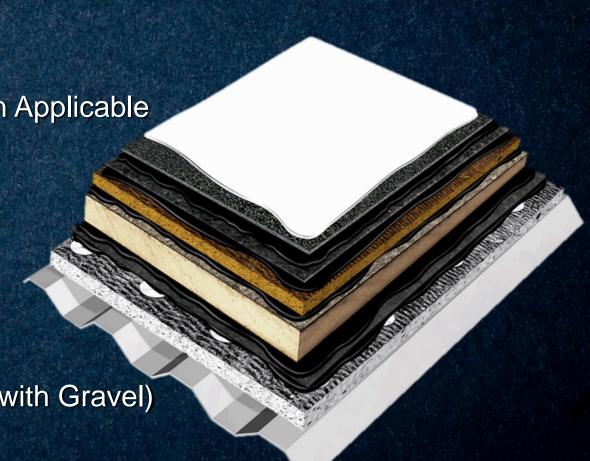


# MODIFIED BITUMEN SYSTEMS



#### TRADITIONAL MODIFIED BITUMEN ROOF LAYERS

- Deck
- Barrier Board (When Applicable)
- Vapor Barrier (When Applicable)
- Insulation With Fasteners or Adhered When Applicable
- Asphalt/Adhesive
- Recovery Board
- Asphalt/Coal Tar/Adhesive
- Felt/Base Sheet
- Asphalt/Coal Tar/Adhesive
- Felt/Base Sheet
- Asphalt/Coal Tar/Adhesive
- Cap Sheet (Mineral, Coated or Flood Coat with Gravel)



#### MODIFIED BITUMEN SYSTEMS

- 2-Ply Modified
  - Modified Base Sheet
  - Modified Bitumen Cap Sheet
- 2 Plies and a Cap (Hybrid)
  - 2 Plies of Type IV Felt (or Type II Base Sheets)
  - Modified Bitumen Cap Sheet

## MODIFIED BITUMEN



#### COVERBOARDS

#### Types

- Woodfiber High Density
- Perlite
- DensDeck/DensDeck Prime
- Securock
- Adhesives
  - Hot Asphalt
  - Foam Adhesives



## COLD-APPLIED







# HOT-APPLIED







# TORCH-APPLIED



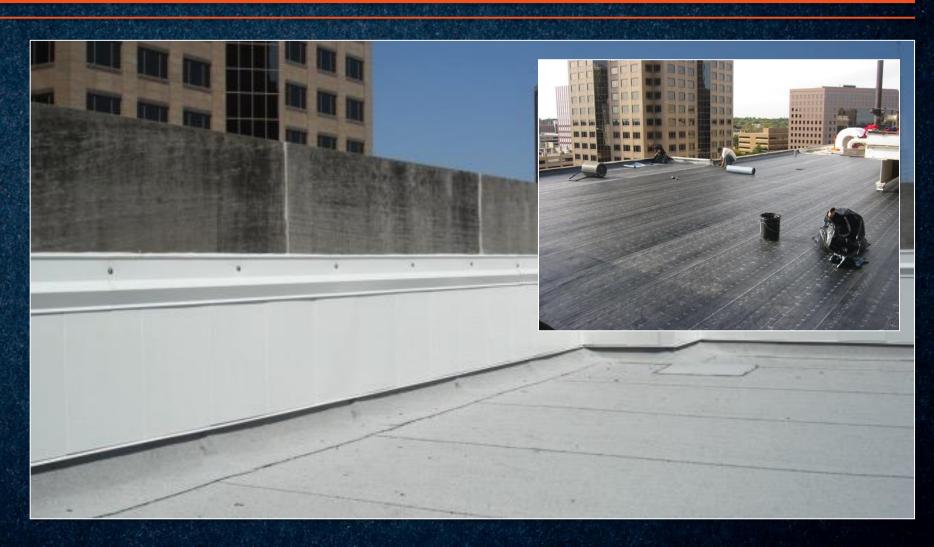


# SELF-ADHERED









## MODIFIED ADVANTAGES

- Improves on Existing Technology
- High Tensile Strength
- Excellent Fatigue/Puncture Resistance
- Excellent Low Temperature Flex
- Multi-Ply Protection
- Easy to Repair
- Many Application Methods

## MODIFIED BITUMEN QUALITY

#### There is a Difference

- Modifieds
  - % of Rubber
  - Polymer Dispersion
  - Low Temperature Flexibility
  - Compound Stability
  - Tensile and Tear Strength
  - Surfacing Considerations

## SBS, SEBS, SIS POLYMERS

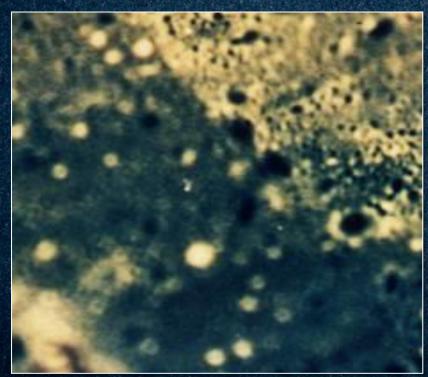
#### **Characteristics**

- Low Temperature Flexibility
- UV Resistance
- Heat Resistance
- Elongation
- Elastic v. Plastic
- Flexible Application

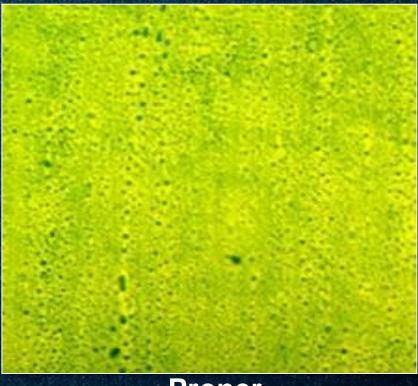
- Pliable
- Improved Weathering
- Better Softening Point
- Fatigue Resistance
- Thermal Shock Resistance

## POLYMER DISPERSION

## There is a Difference



Improper Polymer Dispersion



Proper Polymer Dispersion

# POOR POLYMER DISPERSION





# POLYESTER, FIBERGLASS & COMPOSITE REINFORCEMENTS

- Tensile Strength
- Tear Strength
- Flexural Strength
- Tensile Fatigue Strength
- Shear Strength
- Notch Tensile Strength

- Creep
- Tear Resistance
- Pliability
- Permeability
- Moisture Expansion
- Flexure Fatigue Strength

## **ASTM D 5147**

- Test Method That Explains How Modified Bitumen
   Sheet Should Be Tested
- Provides Only Test Methods But No Recommended Test Values

- Key Tests Include:
  - Compound Stability
  - Dimensional Stability
  - Thickness
  - Water Content
  - Tensile
  - Tear
  - Accelerated Aging
  - Granule Adhesion
  - Low Temperature Flexibility
  - Heat Exposure

#### KEY MB DIFFERENTIATORS

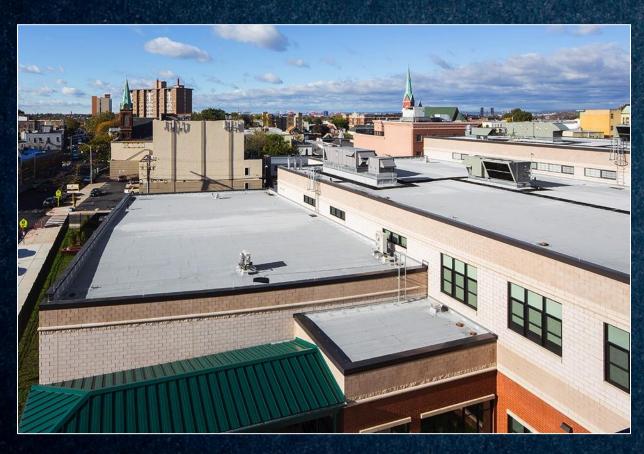
#### Tensile Strength

- National Bureau of Standards Building Science Series #55 States
   There Are 20 Key Characteristics That Lead to Long Lasting Roofs (see article in notes)
- 7 of These 20 Characteristics Involve Strength

#### Low Temperature Flexibility

- Good Low Flex
  - Amount of Polymer in the Sheet
  - Compatibility of the Asphalt and Polymer
  - Manufacturing and Blending of the Base Raw Materials

# MODIFIED BITUMEN





## MB ASTM – MINIMUM TEST VALUES

- D 6162: SBS Modified Bituminous Sheet Materials Using a Combination of Polyester and Glass Fiber Reinforcements
- D 6163: SBS Modified Bituminous Sheet Materials Using Glass Fiber Reinforcements
- D 6164: SBS Modified Bituminous Sheet Materials Using Polyester Reinforcements
- D 6222: APP Modified Bituminous Sheet Materials Using Polyester Reinforcements
- D 6223: APP Modified Bituminous Sheet Materials Using a Combination of Polyester and Glass Fiber Reinforcements

# ASTM D 6163

Property	Type I	Type II	Type III
Max Load @ 0°F	70	150	180
Max Load @ 77°F	30	80	150
Elongation @ 0°F	1	2	2
Elongation @ 77°F	2	4	3
Tear @ 77°F	35	110	210
Low Temp Flex	0	0	5
Elongation at 5% Max Load	3	40	2

## APPROVALS

- There Are Numerous Approval and Testing Agencies:
  - Factory Mutual (FM)
  - Underwriter's Laboratory (UL)
  - Miami-Dade County
  - International Code Council (ICC)
  - Texas Department of Insurance (TDI)
  - Intertek/Warnock-Hersey
  - ...and many more.











## MODIFIED SURFACING TYPES

- Aggregate (Flood Coat and Gravel)
- Mineral Cap Sheet
- Smooth with a Liquid-Applied Coating







## FOUR STEPS TO SUCCESS

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# WHO IS GARLAND?



## FULL-SERVICE SOLUTIONS PROVIDER

- Leading Manufacturer of Building Envelope Products With Over 120 Years in Business
- ISO Certified
- 200+ Building Envelope Experts Strategically Located Across
   U.S., Canada and United Kingdom
- Manufacturing Facilities in OH, GA, AL, AR, NC, & CA
- Financially Stable 5A1 Credit Rating

## HIGH-PERFORMANCE PRODUCTS

#### High-Performance Products Include:

- Modified Bitumen Roof Systems
- Architectural and Structural Standing Seam Metal Roof Systems
- Metal Edge Systems and Accessories
- Rooftop Maintenance and Restoration Products
- Fluid-Applied Urethane and Acrylic Systems
- KEE Hybrid Roof Systems
- Air Barriers, Plaza Decks & Underlayments
- Sustainable Roofing Solutions
- Flooring Repair and Restoration Solutions
- Sealants and Accessories

#### VALUE-ADDED SERVICES

#### Comprehensive Services

- Inspections, Analysis, Recommendations, Solution Options
- Specification and Detail Assistance
- Pre-Bid, Pre-Construction Meetings
- Job Inspections & Reports
- Post-Project Evaluation
- Preventive Maintenance Programs
- Online Asset Management Tools

#### Typical Garland Customers

 Schools; Hospitals; Local, State, Federal Agencies; Manufacturing; Prisons; Airports; etc.

# Garland Reps in U.S., Canada and UK



#### **Organizational Chart** The Customer Sales Team Sales Management Team Gulf Coast East Allegheny Eastern Gateway **Gulf Coast West** Mid-Southeast Ontario Central North Coast Northeast Northwest Ontario East Ontario West South Coast United Kingdom Southwest Western **Approved Contractors Staff Management Support** Approvals & Warranties Canadian Operations Computer Resources Contract Administration/DBS Corporate Communications Customer Service Credit ISO Coordinator Marketing ImageWorks Finances & Operations Payroll Research & Development UK Operations Product Recruiting & Training Manufacturing Corporate Management Support Director of Information Technology Director of Marketing & Communications Director of Products and Systems Corporate General Counsel Director of Engineering CFO Vice President of Sales, European Division Vice President of Sales, Western Division President Garland Canada Managing Director of UK Operations **Board of Directors** Vice President & National Sales Manager Vice President & National Sales Manager Vice President & National Sales Manager Vice President Garland Industries President Garland Industries





# THANK YOU

