

OUTLOOK FOR U.S. & FLORIDA

Florida Education Facilities Planners Association

January 29, 2020

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Recap of 2019 – Forecast and Reality

Expectations for 2019

- Strong gains in aggregate demand from 2017 Tax Cut
- Rising interest rates and higher inflation with 2-4 rate bumps from Fed
- Setting stage for mild recession in 2020

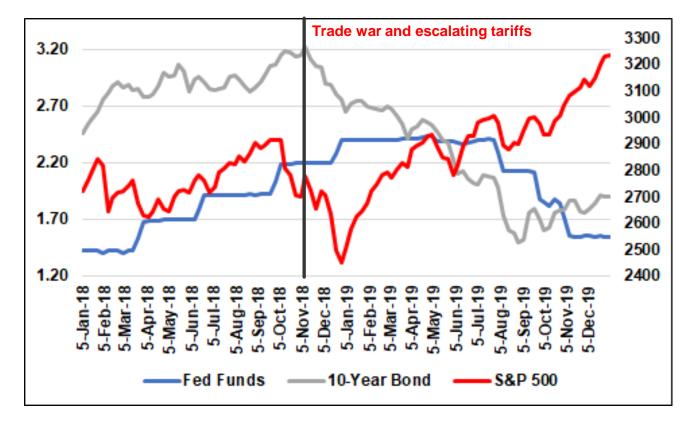
2019 Realities

- Growth weakened quickly in 2019 as impact from tax cuts waned lack of business investment/weak housing
- Trade war accelerated and much higher tariffs were imposed surprising markets
- Stock prices and bond rates fell
- Fed cut rates 3 times to support the weakening economy



Impact of trade war and escalating tariffs on financial markets in 2019

- Trade war and escalating tariffs began in late 2018
- Macro economy already slowing with waning impact of tax cuts and financial markets reacted forcing Fed to cut rates



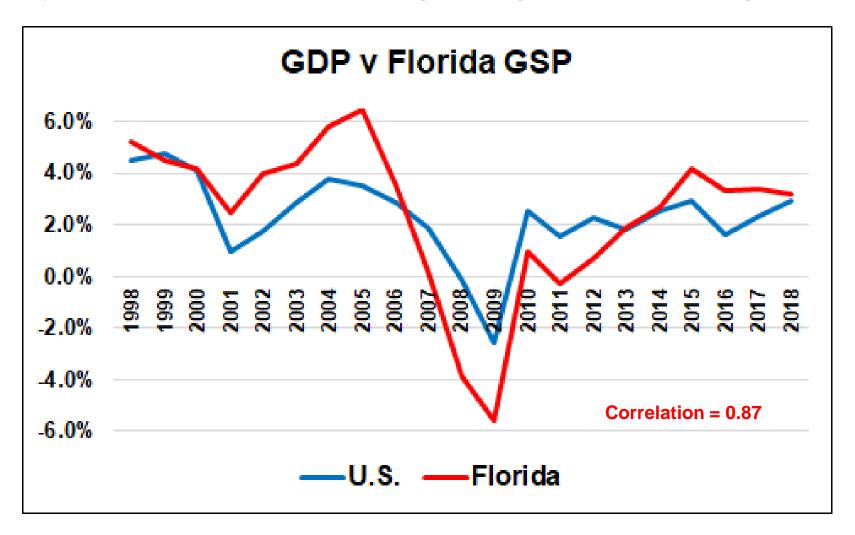


Factors Shaping U.S. Outlook

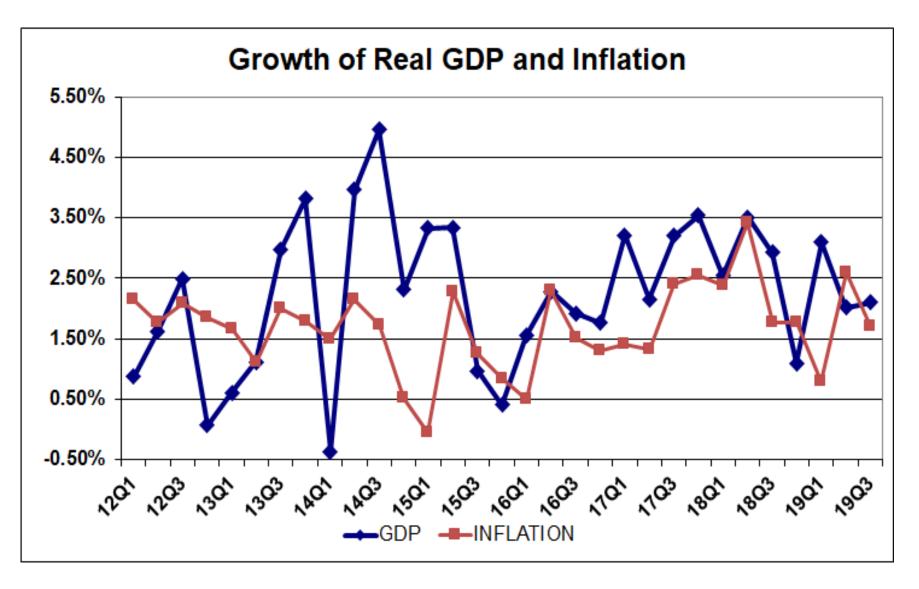
- War with Iran
- 2020 Election
- How much momentum is left?
- Strengths
 - Trade tensions lower
 - Fiscal stimulus and low rates of interest and inflation
- Weaknesses
 - Late cycle fatigue
 - Contracting business investment
 - Middle East Political Turmoil



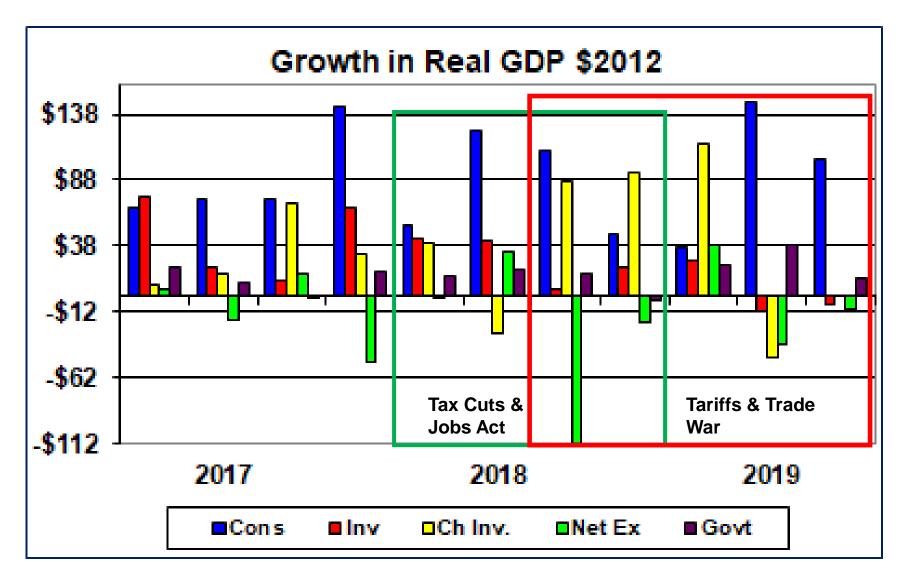
Why Care About GDP? Where GDP goes so goes Florida to a large extent





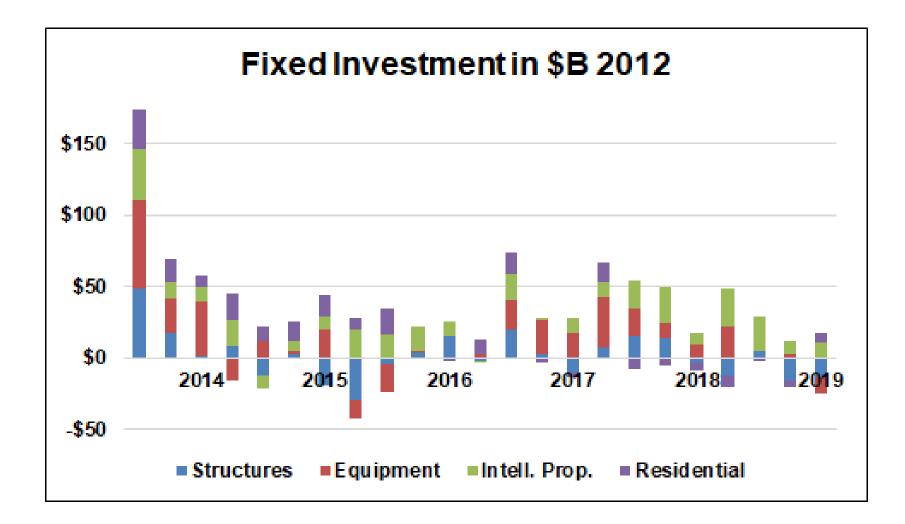






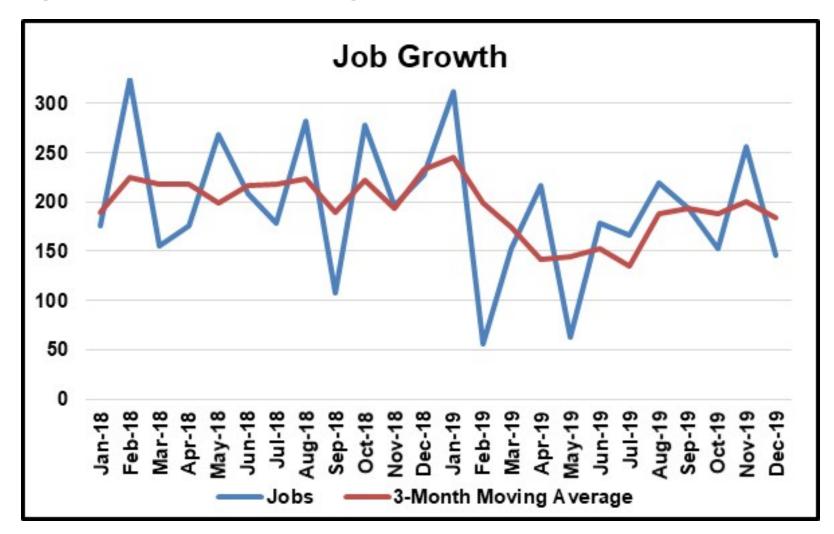


Fixed investment has underperformed this whole cycle Tax Cuts & Jobs Act of 2017 failed to stimulate investment spending



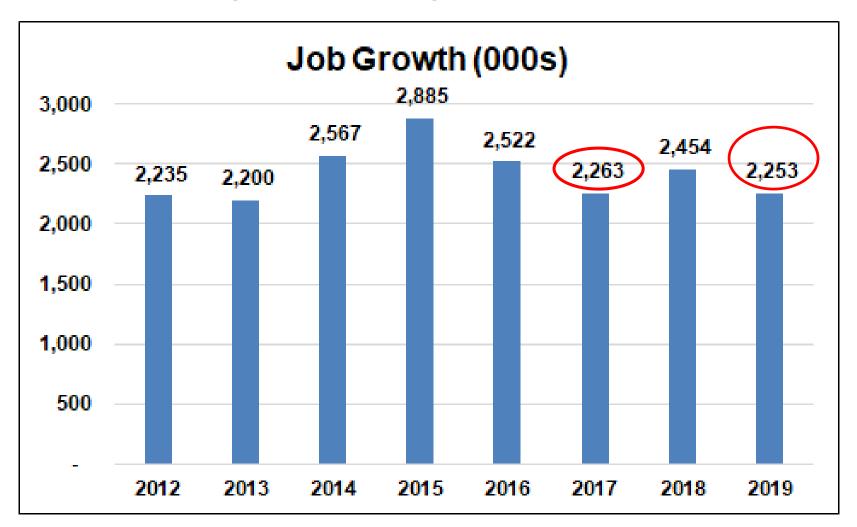


Job growth has remained strong in 2019 – but slower than in 2018



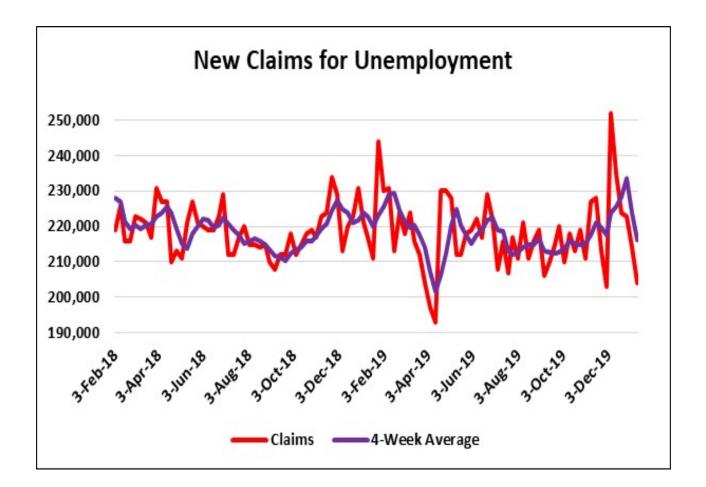


Pace of Job Growth goo but is Slowing after stimulus from tax cuts fades





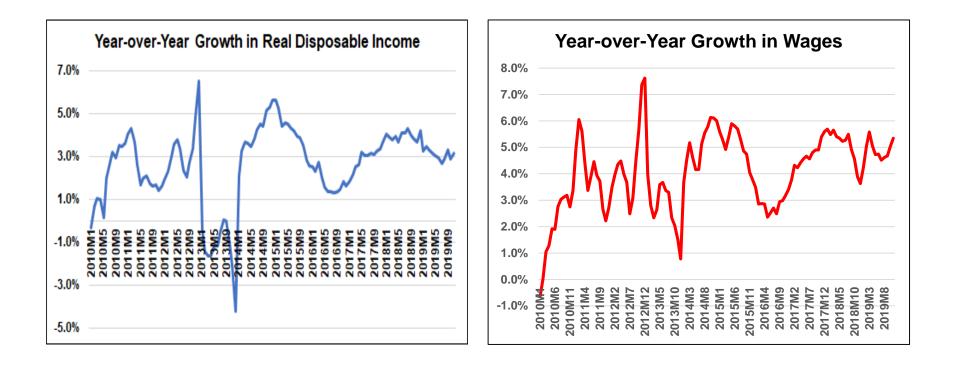
- Claim levels below 250,000/ month means
- job growth running about 200,000/ month





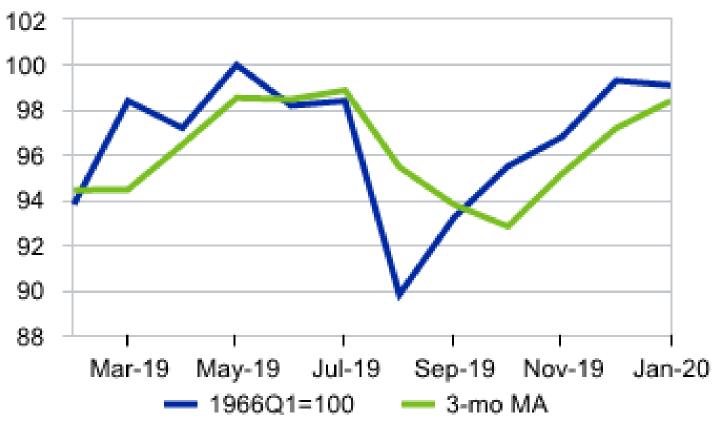
Growth in Wages and in Real Disposable Income

- Real disposable income and wages continue growing solidly
- Slowing job gains will be offset some by rising wages supporting growth in income





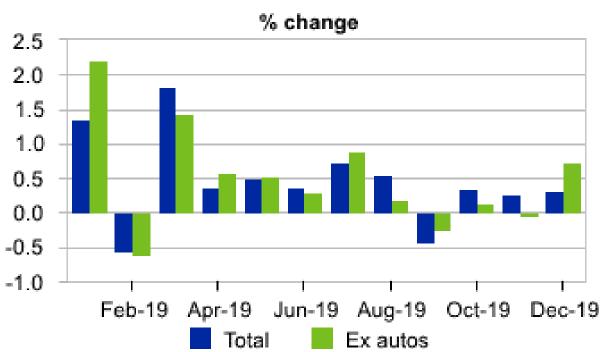
Consumer confidence remains high



Consumer Sentiment



- December's retail sales continue growing modestly up 5.8% over the year up 5.7% without auto sales included
- □ This overstates strength because sales in December 2018 were weak

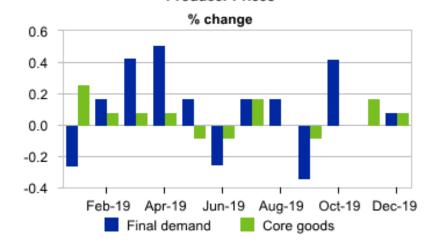


Retail Sales

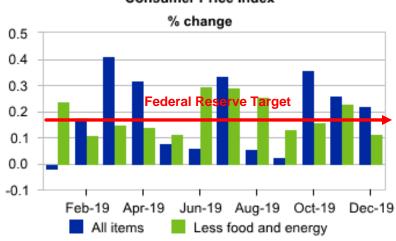


Inflation remains tame – global competition and soft foreign markets are keeping prices in check

- Inflation remains at or below Fed's target level
- No signs of price pressures building in the supply chain



Producer Prices



Consumer Price Index



Residential construction advances with mortgages rates below 4%

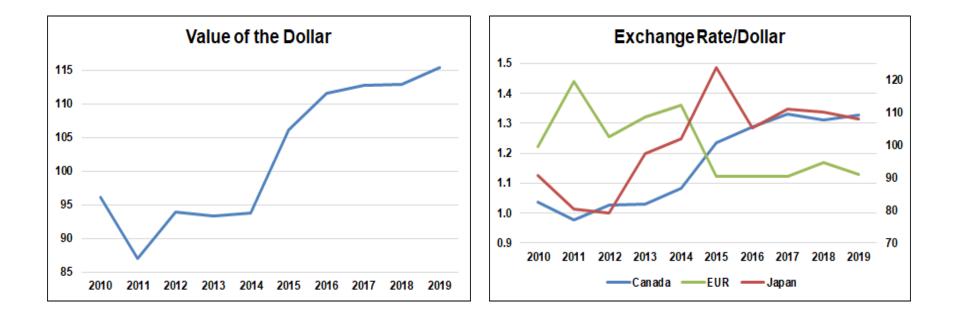
- Starts are 14% above last year
- Sales of existing homes are up 3% over last year limited by historically low inventory for sale





Exchange Rates – Value of the Dollar

- Value of dollar increased on a trade weighted basis mostly on the strength of U.S. financial markets
- Dollar has appreciated v. Euro but depreciated v. Canada and Japan



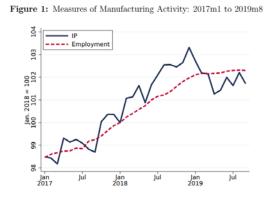


Tariffs

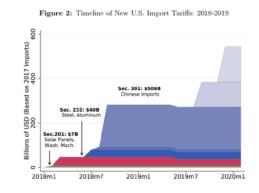
Tariffs blunt tool that so far has backfired – jobs down, costs up, cost/family about \$700/year

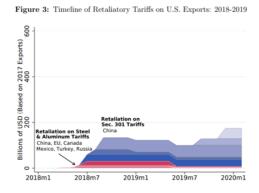
Flaaen, Aaron, and Justin Pierce (2019). "Disentangling the Effects of the 2018-2019 Tariffs on a Globally Connected U.S. Manufacturing Sector," Finance and Economics Discussion Series 2019-086. Washington: Board of Governors of the Federal Reserve System, https://doi.org/10.17016/FEDS.2019.086.

We find that the 2018 tariffs are associated with relative reductions in manufacturing employment and relative increases in producer prices. For manufacturing employment, a small boost from the import protection effect of tariffs is more than offset by larger drags from the effects of rising input costs and retaliatory tariffs. For producer prices, the effect of tariffs is mediated solely through rising input costs.



Federal Reserve Study

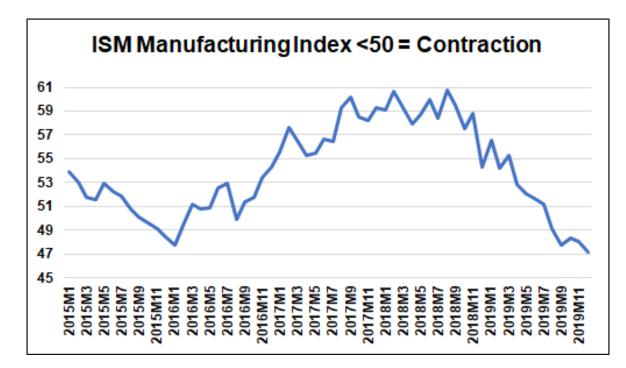






Phase 1 Deal with China does not revive U.S. Manufacturing

- ISM index peaked just before Trump initiated trade war and escalated tariffs
- Production at its lowest level since 2009 Orders fallen for in each of the last 6 months
- Phase 1 deal leaves tariffs of 25% on most imported goods boosting costs of U.S. production thereby inhibiting output





No Signs of Recession on the Horizon But Watch Financial Markets

Recession Indicators – Moody's Analytics

Indicator		Current Recession Risk					Prior to Great Recession*					
indicator	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07
Unemployment rate-NAIRU	High	High	High	High	High	High	High	High	High	High	High	High
Financial stress index	Low	Low	Low	Low	Low	Low	Low	Moderate	Moderate	Moderate	Moderate	High
Housing permits	High	Moderate	Low	Low	Low	Low	High	High	High	High	High	High
Yield curve 10-yr minus 3-mo	High	High	High	High	Moderate	Moderate	High	High	High	High	High	High
Yield curve 10-yr minus 2-yr	Moderate	High	High	High	Moderate	Moderate	High	High	High	High	High	High
TED spread	Low	Low	Low	Low	Moderate	Moderate	Low	High	High	Moderate	High	High
Consumer confidence	Low	Low	Low	Low	Low	Low	Low	Low	Moderate	Moderate	Moderate	Moderat
Jobless claims	Low	Low	Low	Low	Low	Low	Low	Low	Low	Moderate	High	High
S&P 500	Low	Low	Moderate	Low	Low	Low	Low	Moderate	Low	Low	Moderate	Low
ISM manufacturing index	Low	Low	Moderate	Moderate	Moderate	Moderate	Low	Low	Low	Low	Low	Low
Hours worked for production workers	Moderate	High	Moderate	Moderate	Moderate	Moderate	Low	Low	Low	Low	Low	Low
Banks tightening lending standards on C&I	Low	Low	Low	Low	Moderate	Moderate	Moderate	Moderate	Moderate	High	High	High
Core capital goods orders	Low	Moderate	Moderate	Moderate	Moderate	Low	Moderate	Moderate	High	High	High	Moderat
Unemployment rate	Low	Low	Low	Low	Low	Low	Moderate	Low	Moderate	Moderate	Low	High
Industrial production	Low	Low	Moderate	Moderate	High	High	Low	Low	Low	Low	Low	Low
ISM nonmanufacturing index	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low
Employment	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low
Real monthly GDP	Moderate	Low	Low	Low	Moderate	ND	Low	Low	Low	Low	Low	Low

Source: Moody's Analytics



Monthly Economic Checklist

MOODY'S ANALYTICS

U.S. Economy Health Check

	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19
Monthly GDP, annualized % change	8.8	0.6	0.1	6.7	-3.5	6.0	6.4	ND
Payroll employment, total, change ths	216	62	178	166	219	193	156	266
Private	195	81	161	122	163	183	163	254
Unemployment rate, %	3.6	3.6	3.7	3.7	3.7	3.5	3.6	3.5
Initial claims, avg, ths	212.5	217.5	221.8	212	215.6	212.8	215	216.4
Retail sales, % change	0.4	0.5	0.4	0.7	0.6	-0.4	0.4	0.2
Control retail sales	0.5	0.8	0.5	0.8	0.3	-0.4	0.3	0.1
Orders of nondefense capital goods ex aircraft	-1.1	0.2	0.9	0	-0.8	-0.5	1,1	0.1
Industrial production	-0.6	0.2	0	-0.2	0.8	-0.4	-0.9	1.1
Manufacturing industrial production	-0.9	0.1	0.6	-0.4	0.7	-0.7	-0.7	1.1
ISM manufacturing index	52.8	52.1	51.7	51.2	49.1	47.8	48.3	48.1
ISM nonmanufacturing index	55.5	56.9	55.1	53.7	56.4	52.6	54.7	53.9
New plus existing-home sales, mil, SAAR	5.9	6	6	6.1	6.2	6.1	6.2	6.1
Housing starts, % change	5.9	-0.5	-2.5	-2.4	14.2	-7.9	4.5	3.2
Real trade deficit, \$ bil	-51	-54.4	-53.7	-52.7	-53.5	-51.1	-47.2	ND
Michigan consumer sentiment index	96.9	102.4	97.9	98.4	92.1	92	96	95.7
PCE deflator, % change yr ago	1.5	1.4	1.4	1.4	1.4	1.3	1.4	1.5
Core PCE deflator, % change yr ago	1.6	1.5	1.6	1.6	1.8	1.7	1.7	1.6
Composite index of coincident indicators, 2010=100	105.7	105.8	106	106	106.4	106.5	106.4	106.8

Worse than prior 3-mo MA	Better than prior 3-mo MA	
	and the second	

Sources: BLS, Census Bureau, Federal Reserve, NAR, Moody's Analytics

No change from prior 3-mo MA



Financial Market Checklist

U.S. Financial Market Conditions Health Check

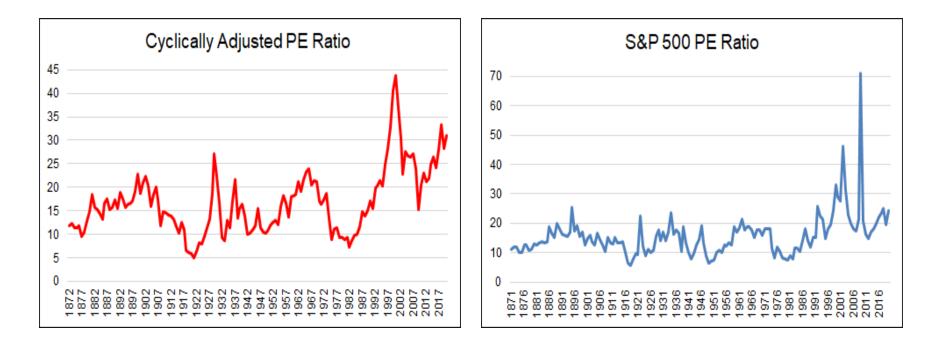
2855	2890	2996	2898	0000		
		2550	2090	2982	2978	3105
18.7	15.1	16.1	19	16.2	13.2	12.6
18.1	22.7	19.5	21.6	23	33	36.3
0.2	0.3	0.2	0.1	0.1	0.2	0.2
0.0	-0.1	0	-0.3	-0.2	0.1	0.3
	18.1 0.2	18.1 22.7 0.2 0.3	18.1 22.7 19.5 0.2 0.3 0.2	18.1 22.7 19.5 21.6 0.2 0.3 0.2 0.1	18.1 22.7 19.5 21.6 23 0.2 0.3 0.2 0.1 0.1	18.1 22.7 19.5 21.6 23 33 0.2 0.3 0.2 0.1 0.1 0.2

Sources:Federal Reserve, CBOE, S&P, Moody's Analytics



Financial markets are volatile and PE multiples elevated

- Cyclically adjusted and inflation adjusted PE ratio at 31 2nd highest level ever
- Nominal PE highest since 2009 which was distorted by the Great Recession
- PE was 46 at the top of the dot.com bubble in 2000





The 2020 Election



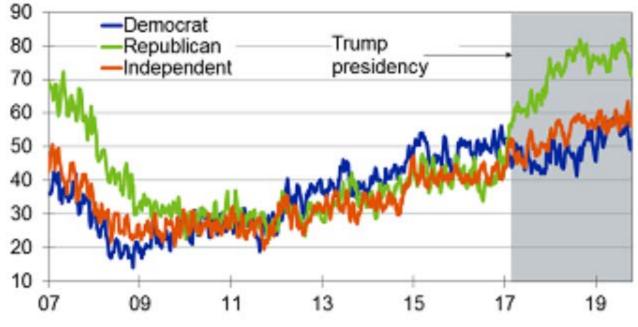
Key Issues for the Election

- Who will be the Democratic candidate?
 - Early polling poor predictor for ultimate Democratic candidate
 - Since 1972 (modern nominating process), no Democratic candidate that was front-runner 1-year before the election became president
 - 6-months in year prior to election the ranking of candidates was: Carter 12th (1976); Clinton 13th (1992); Obama 2nd (2008) [Data from Wells Fargo]
- Major Issues that will determine the election
 - Turnout
 - President's Approval Rating
 - War/Foreign Policy Crisis
 - Trade Wars and Tariffs
 - Stock Market
 - Interest Rates
 - Gasoline Prices
 - Unemployment Rate



Living in Different Economies

Consumer comfort index by political party affiliation



Sources: Bloomberg, Moody's Analytics



Election Prediction from Moody's – September 2019 Data

Table 2: Moody's Analytics U.S. Presidential Election Model Results

Historical test results and forecast

Actual election results			Predicted election results						
Year	Incumbent party's	Winning party	Inc	Winning party					
	electoral votes	······································	Pocketbook model	Stock market model	Unemployment model	n anno party			
1980	49	Republican	105	75	115	Republican			
1984	525	Republican	531	535	535	Republican			
1988	426	Republican	504	494	504	Republican			
1992	168	Democrat	141	172	133	Democrat			
1996	379	Democrat	414	414	406	Democrat			
2000	266	Republican	257	268	268	Republican			
2004	286	Republican	274	291	274	Republican			
2008	173	Democrat	164	174	174	Democrat			
2012	332	Democrat	332	297	332	Democrat			
2016	233	Republican	227	227	196	Republican			
2020	N/A	N/A	351	289	332	Republican			
Sta	te electoral votes incorrectly	predicted, % of total:	7.9%	8.3%	7.5%				

Source: Moody's Analytics

Note: Revised Model Results - Moody's Predicted a Clinton Win in 2016



Turnout Will Be Key

Chart 4: Trump Is Favored to Win

How states will vote if nonincumbent turnout is average



Source: Moody's Analytics

Note: Results reflect Sep 2019 forecast

Chart 5: Dems Win if Turnout Is High

How states will vote if nonincumbent turnout is historical maximum



Source: Moody's Analytics

Note: Results reflect Sep 2019 forecast



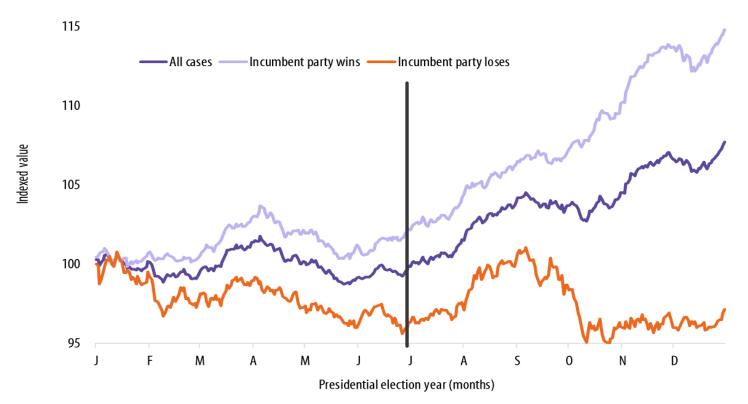
Impact of Key Variables on Likelihood of Trump Re-election

Variable	Impact Potential	Probability of Negative Movement	Net Impact
Turnout		Moderate	
Approval Rating		Moderate	
War/Foreign Crisis		High	
Trade Wars/Tariffs		Low	
Stock Market		High	
Interest Rates		Low	
Gas Price		Moderate	
Unemployment Rate		High	



Dow Jones Performance During Presidential Elections Years

- Indexed to 100 as of January 1st of each election year since 1990
- Big changes happen in the 2nd half of the year as the prospects for the winner become clearer



Wells Fargo "Election 2020"

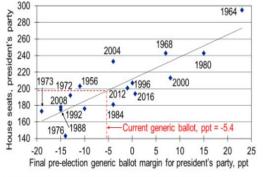


Handicapping the House and Senate in 2020 – No Changes in Power

- House likely to remain controlled by Democrats
 - Republicans need to flip 20 seats with 30 Democrats in districts Trump won in 2016
 - 18 Republicans retiring (mostly in safe Republican seats) compared to 6 Democrats
 - Generic ballot asking which party voters support strongly favors Democrats
- Senate likely to remain controlled by Republicans
 - 34 seats in play of which Republicans hold 22, but only 2 of these are in districts carried by Clinton in 2016 (Colorado and Maine)
 - · Of the remaining only North Carolina and Arizona are considered competitive

Dems Poised to Retain House Control

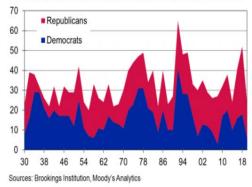
Congressional elections in presidential election yrs



Sources: Clerk of the House, Gallup, RealClearPolitics, Moody's Analytics

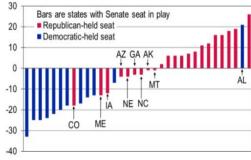
House GOP Racked by Retirements, Again

of retiring U.S. House members, x-axis=congressional elections



Senate Republicans Play Defense

Net approval rating of President Trump by state, ppt







Conclusions – Great Uncertainty at this juncture

- Very high probability that political power remains divided
 - Democrats likely to retain control of House under all scenarios anticipated
 - This will limit dramatic actions on most economic and fiscal issues
- Policies if Trump Wins
 - · Additional federal spending, lower taxes, lower regulations, moderating trade war with lower tariffs
- Policies if Democrat Wins
 - Expansion of healthcare services and spending dramatic reforms are possible
 - Attempts to repeal Tax Cut Act and to raise income taxes
 - Reduction in trade tensions and in tariffs which will likely be eliminated
 - Significant increase in regulatory actions especially environment/climate/energy

Scenario	Probability	President	Senate	House
Trump wins big	10%			
Trump wins small	45%			
Democrat wins small	40%			
Democrat wins big	5%			

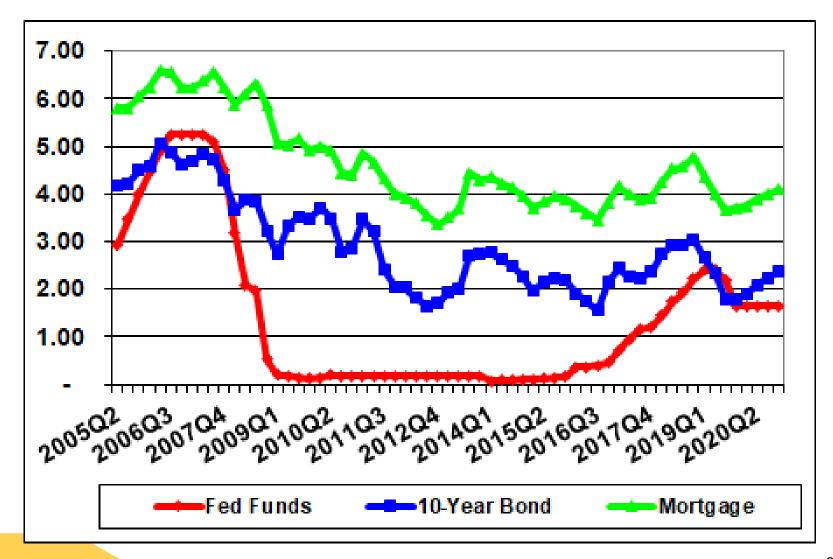


U.S. Forecast



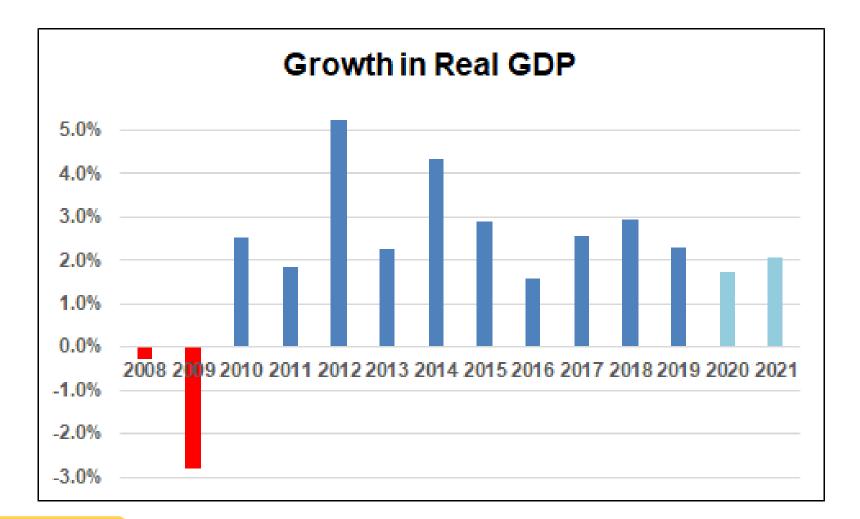
INTEREST RATES

Reversion to normal yield curve as inflation increases slowly





GDP Growth – good but not great with downside risk

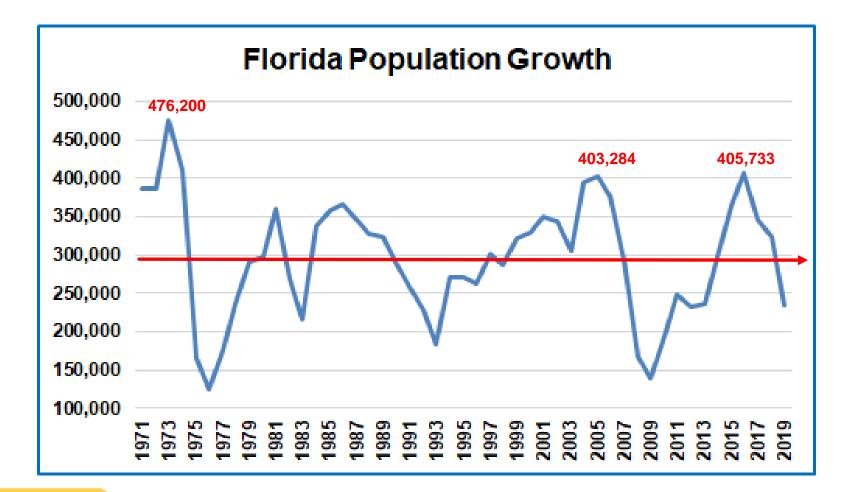




Forecast for Florida

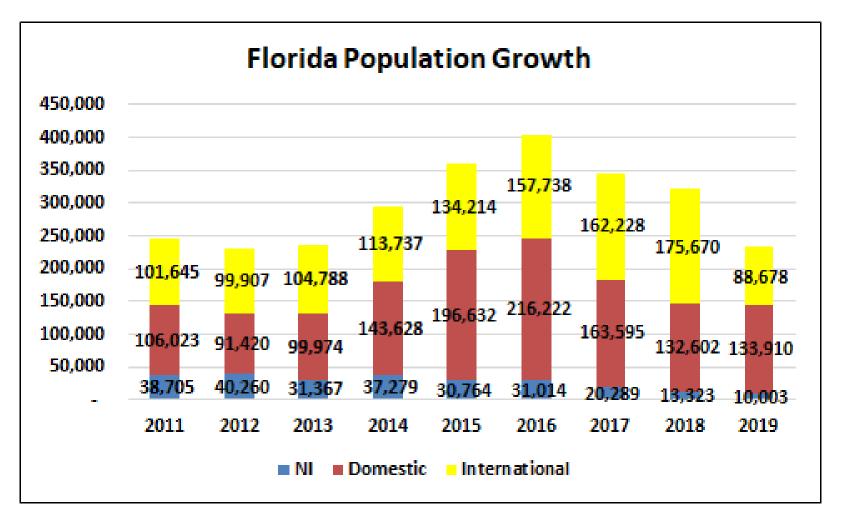


Population growth peaked in 2016 slowing ever since By 2019 growth slowed to below average since 1970 = 300,000





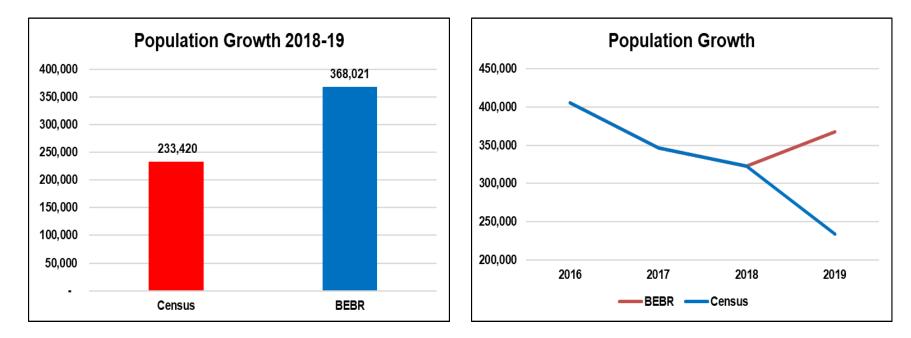
Components of Florida's population growth – slowdown in domestic migration and a big drop in international migration





Note on Population Data for Florida

- There are two sources of population data for Florida: (a) Census and (b) Bureau of Economic and Business Research ("BEBR") at the University of Florida
- BEBR makes the official population estimates for the State of Florida used for revenue sharing purposes among other applications
- Generally, the two sources track closely except towards the end of each decade, as is now the case.
- We use the Census data. BEBR estimates for 2018-19 show a big reversal of trend which makes us skeptical.





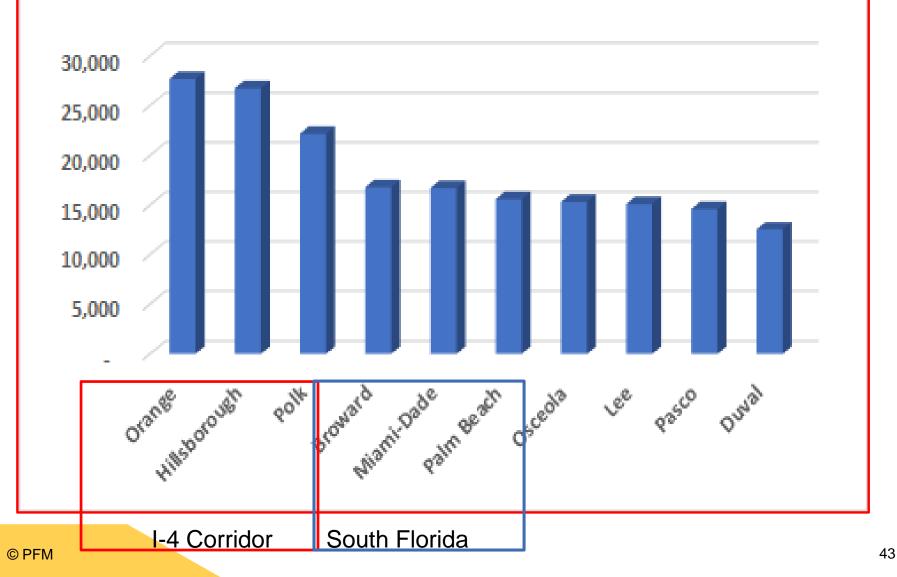
Top 10 Metropolitan Areas in Numeric Growth: 2017 to 2018							
Rank	Name	April 1, 2010 (Estimates base)	July 1, 2017	July 1, 2018	Numeric Growth		
1	Dallas-Fort Worth-Arlington, TX	6,426,222	7,407,944	7,539,711	131,767		
2	Phoenix-Mesa-Scottsdale, AZ	4,193,127	4,761,694	4,857,962	96,268		
3	Houston-The Woodlands-Sugar Land, TX	5,920,487	6,905,695	6,997,384	91,689		
4	Atlanta-Sandy Springs-Roswell, GA	5,286,750	5,874,249	5,949,951	75,702		
5	Orlando-Kissimmee-Sanford, FL	2,134,402	2,512,917	2,572,962	60,045		
6	Seattle-Tacoma-Bellevue, WA	3,439,805	3,884,469	3,939,363	54,894		
7	Austin-Round Rock, TX	1,716,321	2,115,230	2,168,316	53,086		
8	Riverside-San Bernardino-Ontario, CA	4,224,966	4,570,427	4,622,361	51,934		
9	Tampa-St. Petersburg-Clearwater, FL	2,783,462	3,091,225	3,142,663	51,438		
10	Washington-Arlington-Alexandria, DC-VA-MD-WV	5,636,363	6,200,001	6,249,950	49,949		



Top 10 Metropolitan Areas in Percentage Growth: 2017 to 2018							
Rank	Name	April 1, 2010 (Estimates base)	July 1, 2017	July 1, 2018	Percent Growth		
1	Midland, TX	141,671	170,948	178,331	4.3		
2	Myrtle Beach-Conway-North Myrtle Beach, SC-NC	376,555	463,386	480,891	3.8		
3	St. George, UT	138,115	165,859	171,700	3.5		
4	Lakeland-Winter Haven, FL	602,098	685,830	708,009	3.2		
5	Odessa, TX	137,136	157,173	162,124	3.2		
6	The Villages, FL	93,420	124,933	128,754	3.1		
7	Greeley, CO	252,847	305,274	314,305	3.0		
8	Boise City, ID	616,566	710,080	730,426	2.9		
9	Bend-Redmond, OR	157,730	186,807	191,996	2.8		
10	Provo-Orem, UT	526,885	617,751	633,768	2.6		

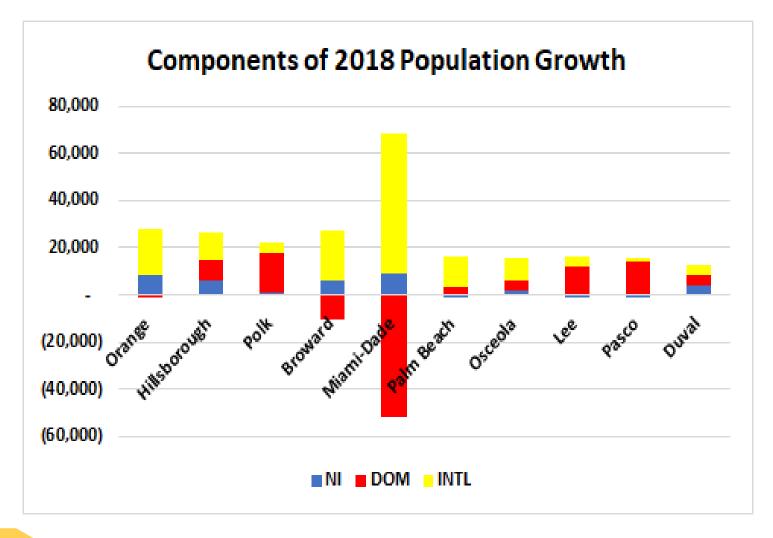


2017-18 Population Growth



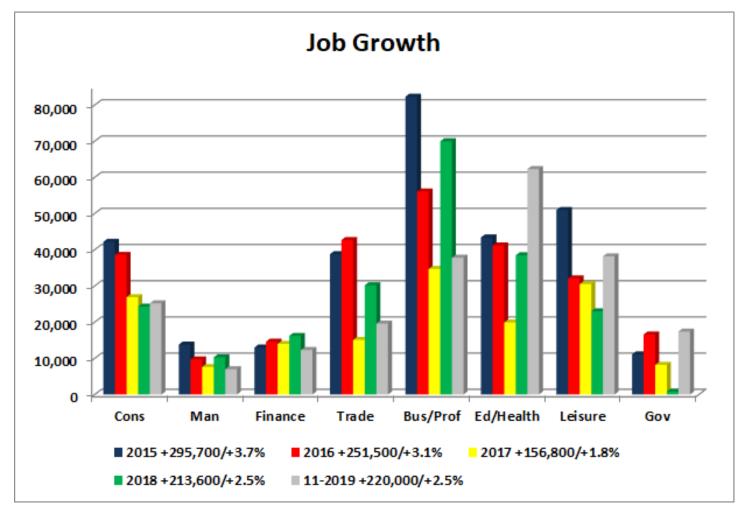


County level data for 2019 not yet available, but component growth for 2018 show important trends





After peaking in 2015 job growth slowed but the recovered However, job growth in 2019 appears high compared to population gains





Labor Market Conditions in Florida's Metro Areas

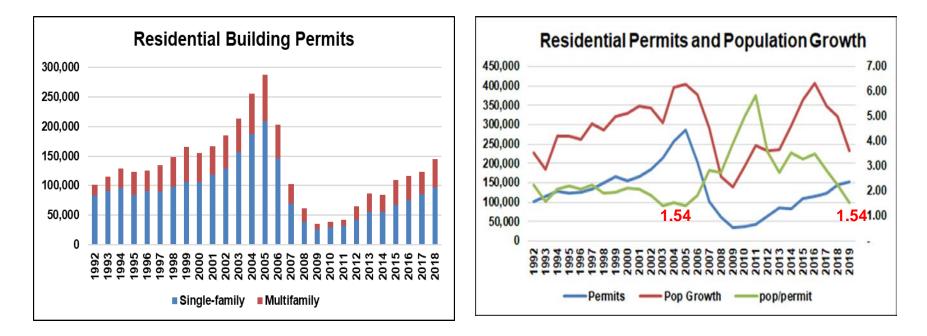
Data as of December 2019	Unemployment Rate	Last 12 Months	% Change Jobs
Florida	3.0%	212,000	2.4%
Cape Coral-Ft. Myers	2.5%	9,500	3.5%
Ft. Walton Bch	2.3%	2,000	1.7%
Deltona/Daytona	3.0%	2,900	1.4%
Gainesville	2.5%	1,300	0.9%
Homossa Springs	4.0%	400	1.2%
Jacksonville	2.6%	22,400	3.1%
Lakeland-Winter Haven	3.0%	3,600	1.6%
South Florida	2.2%	46,500	1.7%
Ft. Lauderdale	2.5%	13,700	1.6%
Miami	1.8%	26,700	2.2%
West Palm Beach	2.7%	6,100	1.0%
Naples	2.5%	5,000	3.3%
North Port-Sarasota-Bradenton	2.6%	7,900	2.6%
Ocala	3.2%	2,000	1.9%
Orlando	2.5%	42,700	3.2%
Palm Bay	2.7%	6,000	2.6%
Panama City	2.9%	-500	-0.6%
Pensacola	2.7%	1,500	0.8%
Port St. Lucie	3.0%	3,000	1.9%
Punta Gorda	3.0%	2,100	4.3%
Sebastian-Vero	3.1%	1,900	3.5%
Sebring	3.8%	500	1.9%
Tallahassee	2.6%	4,400	2.4%
Tampa-St. Pete	2.6%	30,300	2.2%

- 25 of Florida's 26 MSAs had job gains in 2019
- Total job gains lead by Orlando, Tampa, Miami and Jacksonville
- % gains noteworthy in Punta Gorda, Vero, and Ft. Myers
- Unemployment rates are at an all time low



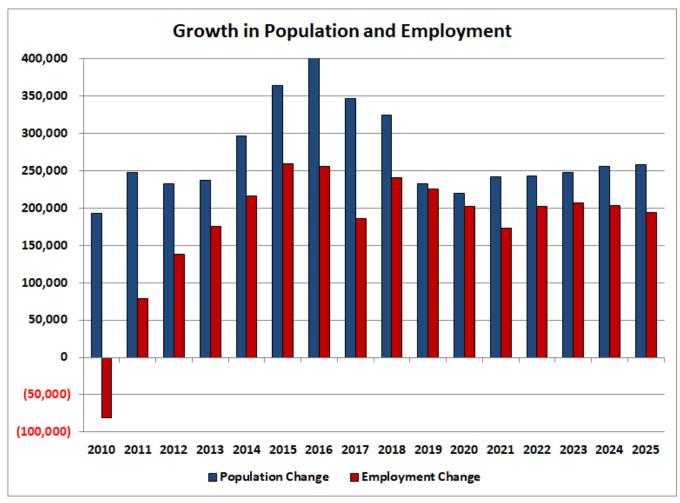
Residential Building Permits

- While still well below 2005 peak, permits have accelerated over the last 4 years
- Permits have pushed higher even as population growth has slowed
- The ratio of population growth/permits has dropped to levels last seen in 2004





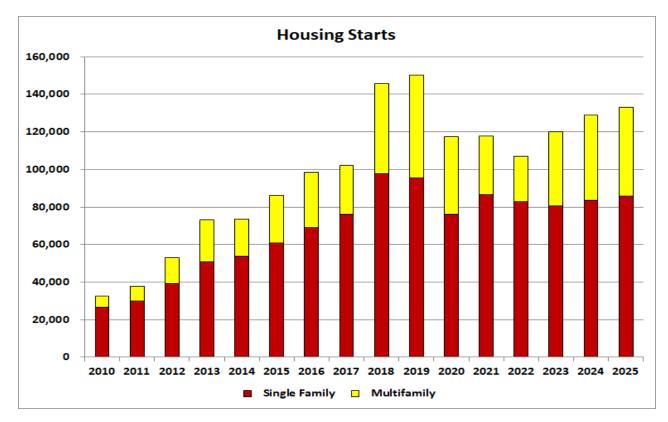
Lower trajectory for growth in population and employment – remaining 2nd only to Texas





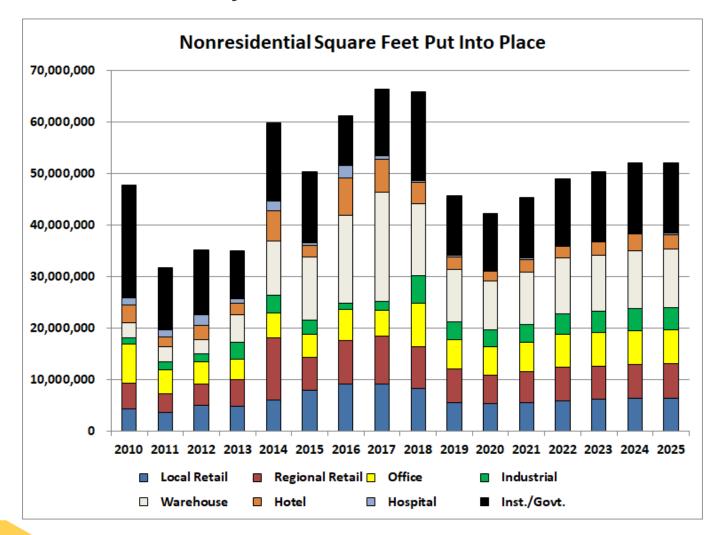
Housing Starts dip in 2020

- Multifamily inventory builds in 2020 depressing multi starts in 2021-22
- Single-family starts slow in 2020 as market equilibrates to lower trajectory for population growth





Nonresidential construction volume dropped 2019 and will remain near these levels over the next few years





Implications for FEFPA Members

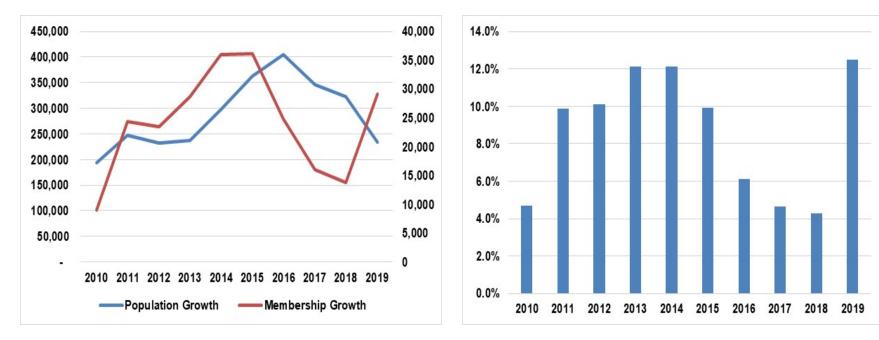


Membership and Population Growth



Population Growth and Membership K-12 2010-2019

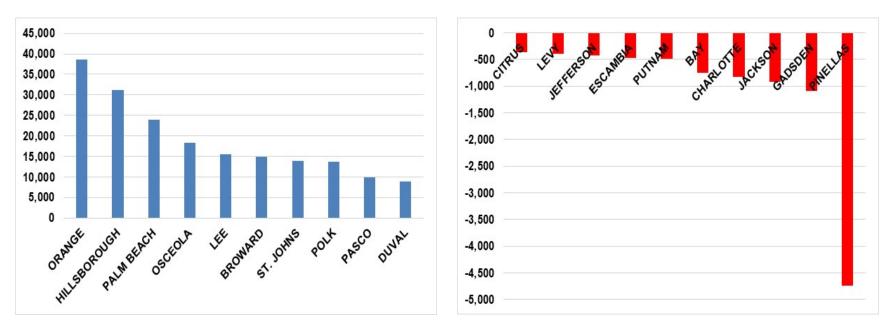
- The relationship is complex and volatile with a correlation of just 0.21
- Ratio of growth in membership/population varied from 5% to 12.5% since 2010
- Part of the explanation is the wide variation across Florida's counties and the rapid increase in private school enrollment





Membership Growth – Fastest and Slowest Growth by County 2010-2019

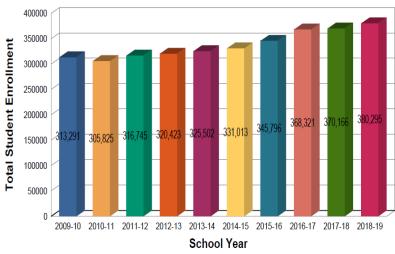
- Wide variations in membership growth across Florida's counties
- Variations are largely driven by population growth and demographic forces
- 23 counties lost membership mostly rural counties with low levels of population and employment with the notable exceptions of Pinellas, Charlotte, Escambia and Bay





Private school enrollment has growth rapidly

- Private schools now account for almost 12% of total enrollment statewide
- Private school enrollment varies greatly by county
- These trends will continue over the near term encouraged by federal and State policies



Private School Student Enrollment 2009-10 to 2018-19

Districts with 12% or more of Total PK-12 Students Enrolled in Private Schools

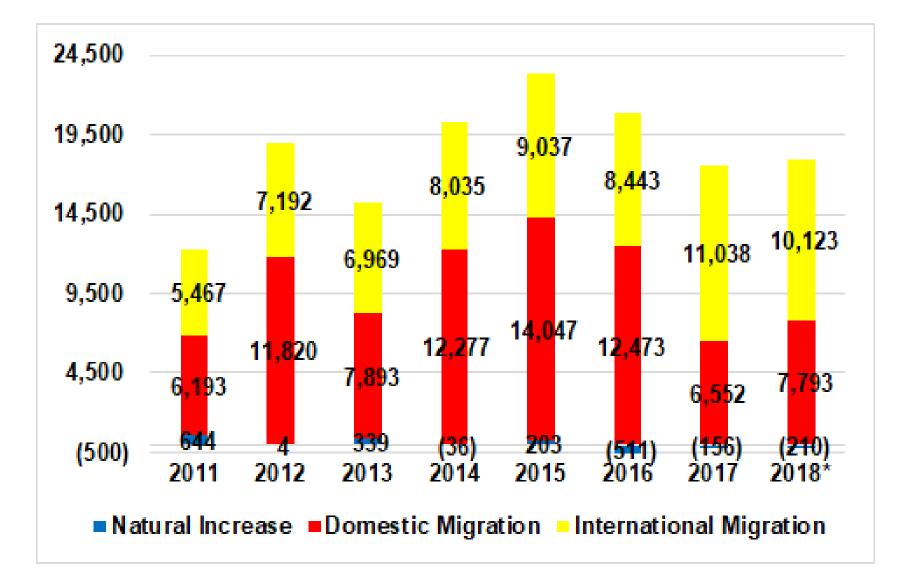
DISTRICT	PUBLIC SCHOOL	% PUBLIC	PRIVATE SCHOOL	% PRIVATE	TOTAL PK-12
JEFFERSON	769	68.3%	357	31.7%	1,126
MARTIN	18,624	68.3%	8,656	31.7%	27,280
ESCAMBIA	39,974	80.8%	9,497	19.2%	49,471
DADE	350,456	82.5%	74,316	17.5%	424,772
DUVAL	130,245	83.7%	25,434	16.3%	155,679
BRADFORD	3,165	85.4%	539	14.6%	3,704
PINELLAS	100,987	85.8%	16,770	14.2%	117,757
ALACHUA	29,845	86.4%	4,678	13.6%	34,523
BROWARD	270,978	86.7%	41,460	13.3%	312,438
ORANGE	209,114	86.8%	31,886	13.2%	241,000
SEMINOLE	68,289	87.2%	10,056	12.8%	78,345
HAMILTON	1,611	87.6%	227	12.4%	1,838
LAKE	43,947	87.7%	6,176	12.3%	50,123



Examples of variations in sources of population growth that impact membership changes

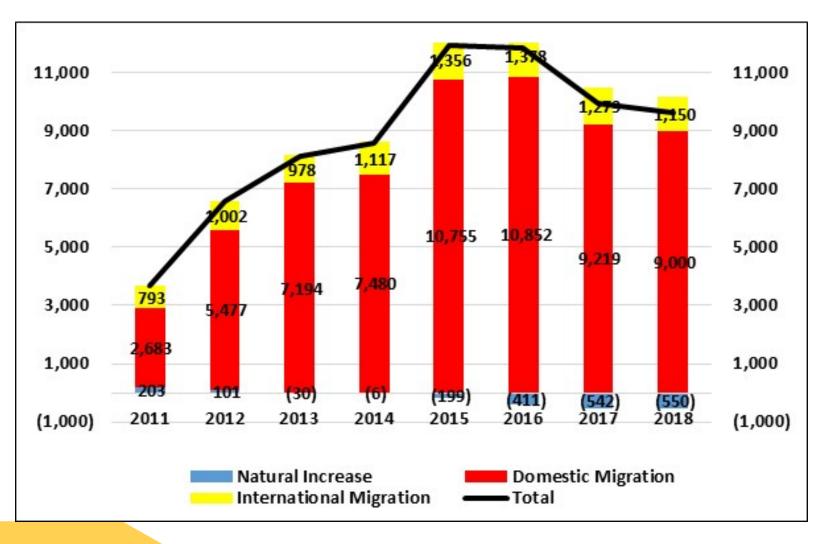


Palm Beach County



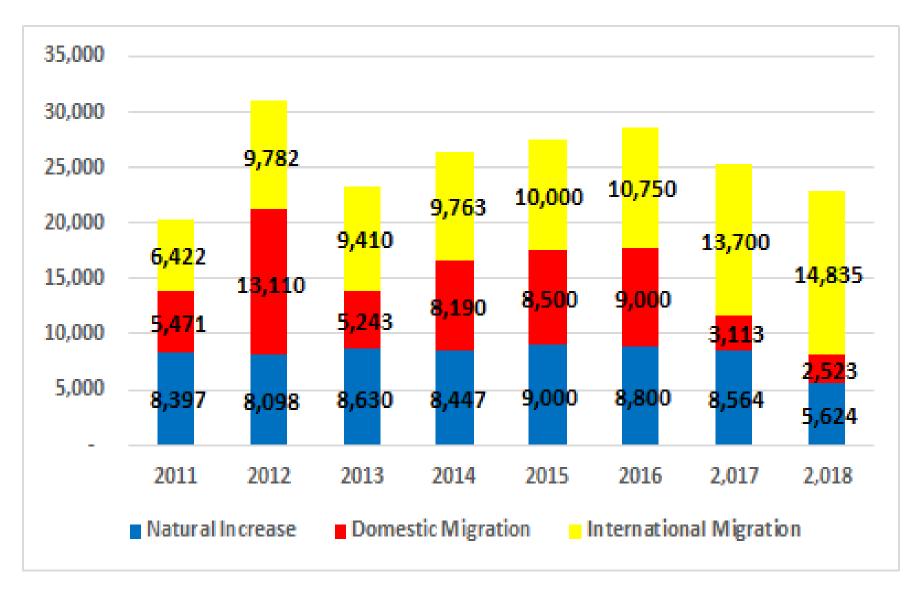


Manatee County

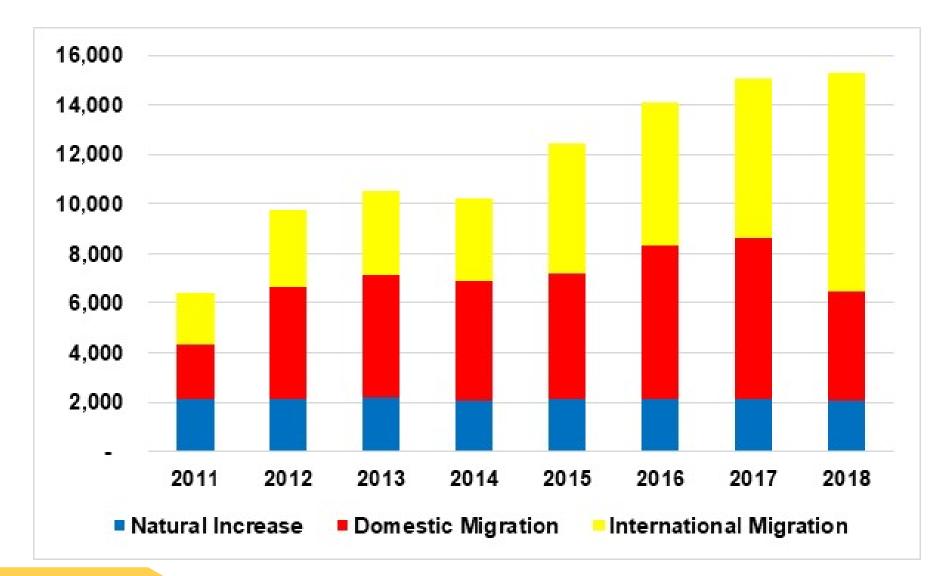




Orange County

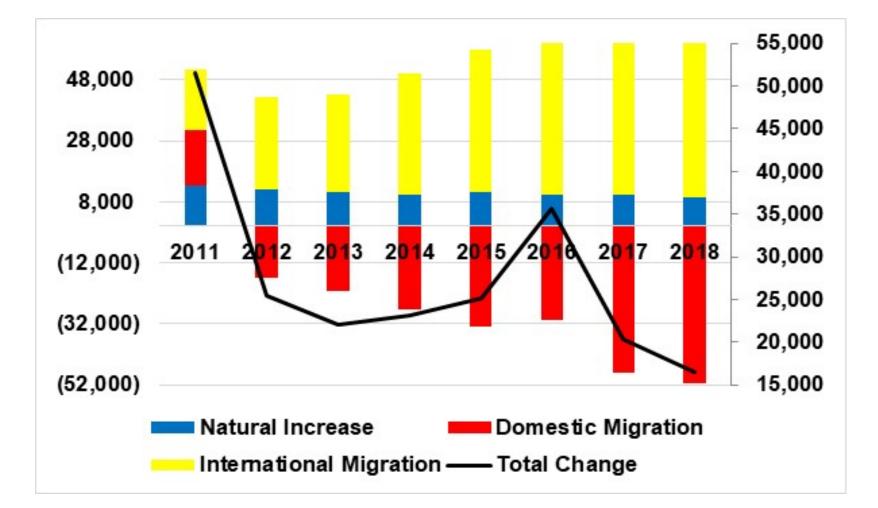






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Miami-Dade County





Outlook for Membership Trends

- Florida's population growth has slowed from its 2016 peak and will remain at these lower levels through 2025
- This will limit membership growth to about 20,000 per year down from the surge in 2019 when enrollment jumped almost 30,000.
- Growth will continue to be concentrated in ten counties as has been the case
- A growing number of counties will lose membership to slower overall population growth, rising private school enrollment, and demographic forces
- Student levels in higher education will come under increasing pressures:
 - Slower population growth
 - Negative demographic trends
 - Competition from trade/professional schools



State Funding Trends



Two Major Constraints on Funding

- Statutory limit on cost/student station Section 1013.64(b)(1), F.S.
- Inadequate funding sources for K-12 and Higher Education
- K-12 increasingly dependent on local sources
 - Local capital millage rate
 - Impact fees
- Higher Education
 - PECO
 - State funding



Cost Per Student Station Limits

- Problems with limits well known but not addressed EDR Study 2011
- CPI adjustment is biased and station costs limits include non construction items

Cost per Student Station Limitations:

Section 1013.64(6)(b)1., F.S. A district school board may not use funds...for any new construction of educational plant space with a total cost per student station, including change orders, that equals more than:

- a. \$17,952 for an elementary school,
- b. \$19,386 for a middle school, or
- c. \$25,181 for a high school,

(January 2006) as adjusted annually to reflect increases or decreases in the Consumer Price Index.

Annual adjustments published by Florida Legislative Office of Economic and Demographic Research

http://edr.state.fl.us/Content/conferences/peco/studentstation.pdf January 2018:

- a. \$22,451 for an elementary school,
- b. \$24,244 for a middle school, or
- c. \$31,491 for a high school,



History of Revenue Sources for School District Capital Projects

FISCAL YEAR	FEDERAL	STATE	LOCAL	TOTAL	FEDERAL %	STATE %	LOCAL %
1997-98	343,856	558,323,677	1,054,770,023	1,613,437,556	0.021%	34.605%	65.374%
1998-99	182,350	1,228,759,317	1,153,319,881	2,382,261,548	0.008%	51.580%	48.413%
1999-2000	17,633	1,136,016,560	1,265,414,002	2,401,448,195	0.001%	47.305%	52.694%
2000-01	866,288	855,779,014	1,372,285,635	2,228,930,937	0.039%	38.394%	61.567%
2001-02	3,377,597	521,498,979	1,391,665,996	1,916,542,572	0.176%	27.210%	72.613%
2002-03	2,100,089	386,788 <mark>,</mark> 946	1,443,608,706	1,832,497,741	0.115%	21.107%	78.778%
2003-04	186,243	721,046,534	1,732,807,127	2,454,039,904	0.008%	29.382%	70.610%
2004-05	870,192	607,120,660	2,329,835,454	2,937,826,306	0.030%	20.666%	79.305%
2005-06	8,694,732	474,822,009	2,974,119,622	3,457,636,363	0.251%	13.733%	86.016%
2006-07	22,061,953	1,327,940,490	3,223,435,328	4,573,437,770	0.482%	29.036%	70.482%
2007-08	3,405,049	1,484,174,442	3,278,664,465	4,766,243,956	0.071%	31.139%	68.789%
2008-09	9,663,104	439,741,250	2,279,194,001	2,728,598,355	0.354%	16.116%	83.530%
2009-10	2,242,242	181,634,431	1,687,213,646	1,871,090,318	0.120%	9.707%	90.173%
2010-11	12,096,377	202,580,120	1,271,651,952	1,486,328,450	0.814%	13.630%	85.557%
2011-12	7,802,263	83,407,324	1,267,665,275	1,358,874,862	0.574%	6.138%	93.288%
2012-13	19,355	82,605,371	1,337,867,459	1,420,492,184	0.001%	5.815%	94.183%
2013-14	271,723	116,840,249	1,438,644,607	1,555,756,579	0.017%	7.510%	92.472%
2014-15	30,534	159,075,147	1,676,700,788	1,835,806,470	0.002%	8.665%	91.333%



Florida's Revenue Structure Failing to Meet State Needs

- Real spending per capita has fallen over the last decade
 - Example: Governor's Budget for 2020-21 \$19.4B a 0.4% increase
 - Florida's population is growing at 1.5% and inflation is 1.5% = 3%
- Result in chronic underfunding with increasingly obvious consequences
 - Education capital/operations, healthcare, jails, and environment
- Zombie idea that lowest taxes = fastest economic growth which will provide for needs
- Common Sense Market-Based Reforms
 - State sales tax system exemptions
 - Tourist Development Tax uses
 - Criminal Justice Reform
 - Dedicated State Trust Fund for Educational Facilities
 - Increased Required Local Effort fixed and predictable at 10 mills for operations



Thank You!

