Getting The Most Out of Your Roof Asset

Program #099 PM





What We Hope to Accomplish

- What is the Cost of Neglecting Your Roof Asset
- What is Preventive Maintenance
- Why Preventive Maintenance is Important
- Components of a Preventive Maintenance Program
- Restoration Process
- Garland and Preventive Maintenance

What is the Cost of Neglecting Your Roof Asset?

- Depreciation for a Roof is 39 Years, Per the Federal Government
- Average Life Expectancy of Today's Commercial Low-slope Roof is Only 17 Years
- Only 7% of Building Owners Extend the Working Lives of Their Roofs 26 Years and Longer

- Roof Longevity and Replacement Report Funded by Roofing Alliance for Progress

What is the Cost of Neglecting Your Roof Asset?

 Roofs That Are Reactively, Rather Than Proactively Maintained, More Than Double the Total Life-Cycle Cost of Ownership Over a 20-year Period

- RSI Magazine, Roof Maintenance, "Try the Math."

What is the Cost of Neglecting Your Roof Asset?



Based on 100,000 SF roof; Original cost \$350,00 Tear-off and replacement cost \$500,00; Leak repairs \$750 per occurrence. PM costs: Annual inspections - \$1000; Annual Visual Surveys \$1000; Periodic moisture scans \$5,000

Additional Costs of Roof Neglect

- Shutdown Time / Internal Damage (Computers, Machinery, Stock)
- Safety Issues
- Environmental Issues
- Mold

Shutdown Time & Internal Damage



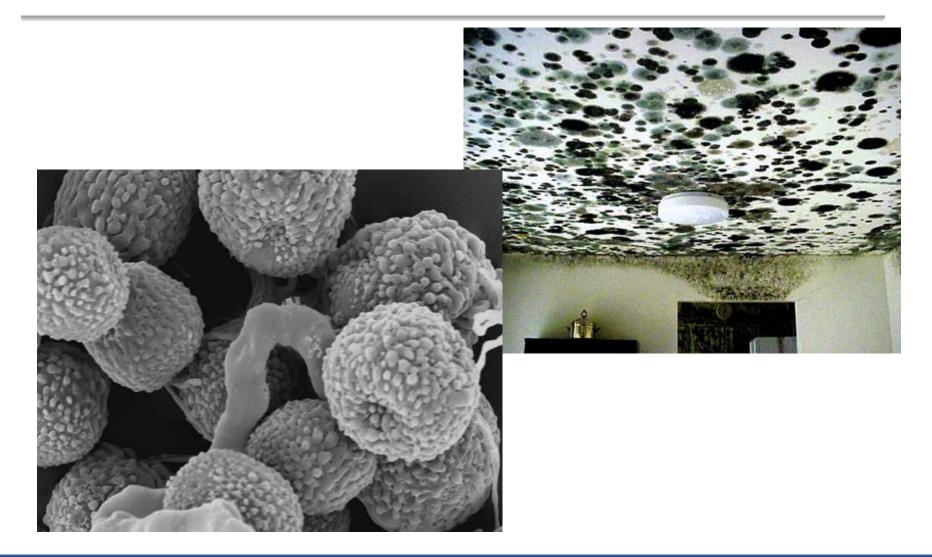
Safety Issues



Environmental Issues



Mold



Mold Signs

- Water Damage
- Musty Smell
- Relative Humidity
 Above 55%
- Odors When HVAC System is on



Mold and Health

- Breathing Difficulties
- Flu-Like Symptoms
- Loss of Balance
- Memory Loss
- Dizziness
- Chronic Fatigue

- Chronic Sinus Infections
- Allergies
- Asthma
- Bleeding Lung
- Hearing Loss
- Brain Damage

Mold Prevention

"The Only Factor That Can Be Controlled is Moisture."

- National Association of Home Builders

• "The Only Way to Control Indoor Mold Growth is to Control Moisture."

- US Environmental Protection Agency

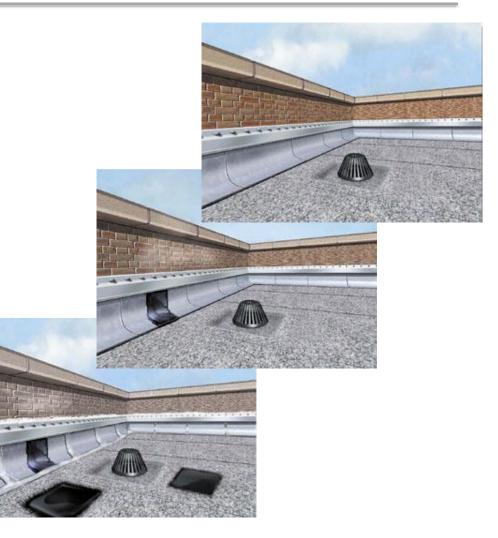
Mold Regulations

- No Current Standards for Levels of Mold
- No Known Mold Exposure Limits for Indoor Environments
- No State or Federal Agencies Currently Offer Testing of Mold Samples
- OSHA is Developing Standards for Permissible Exposure Limits

Preventive vs. Reactive Maintenance

What is Preventive Maintenance?

- System Is Inspected at Least Annually
- Maintenance Is <u>Planned</u> <u>and Scheduled</u> Components Are Repaired or Replaced <u>Periodically</u>
- One of the Most Effective Tools to Maximize the Service Life of a Roofing System



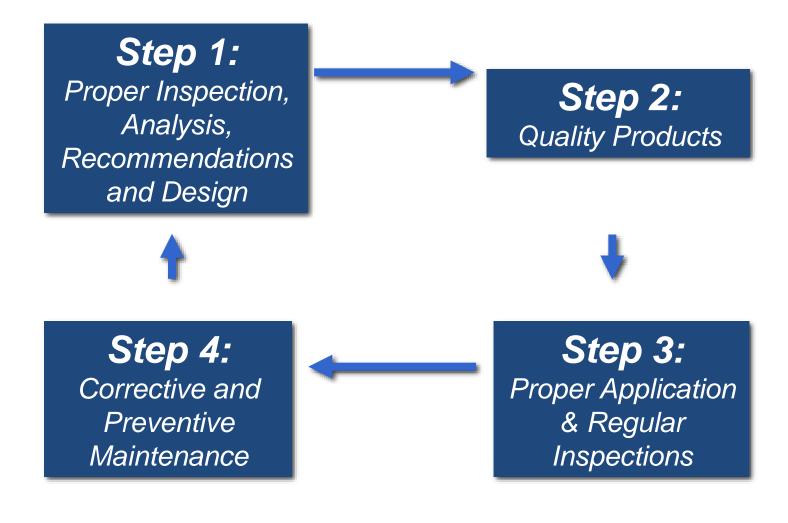
What is Reactive Maintenance?

Definition:

- System is Out of Sight, Out of Mind
- Repairs Only Made When Emergency Exists



Four Step Process to Successful Roof Management



Facts of Preventive Maintenance

- Every Warranty Contains an Exclusion Stating That if PM is Not Performed, the Warranty is Null and Void
- Approximately 80% of All Roof Leaks Could Be Prevented by Timely and Effective Roof Repairs – NRCA
- Today's Re-roofing Alternatives Actually Provide Long-Term Solutions, Not Just Band-Aid Fixes to Leaks or Problems

"Car Owners Know That Regular Oil Changes and Tune-ups Are Simply Necessary in Maintaining and Operating a Vehicle. Regular Maintenance and Inspections Are the Same for Roofs."

> – Karen Kane, Director of Contractor Management, NRCA

Facts of Preventive Maintenance

- 52% of Owners Report Their Roof As the #1 Construction Problem (1996 AIPE)
- More Than Half of All Related Legal Claims Brought Against Architects/Consultants Involve the Roofing Part of the Building Envelope (1997 AIA)
- 15% of New Roofs Fail Within First 6 Years (1996 AIPE)



Why Preventive Maintenance?

Why Preventive Maintenance?

- Proactive Money Management
 - Allows For a Planned, Organized Approach to Management of a Roof Asset
 - Leads to Responsible, Timely Preparation of Long-Term Capital Expenditures
- Saves Money
- Saves Time

Why Preventive Maintenance?

- Increases Life-Cycle of Roof
- Positive Environmental Impact
- Tax Depreciation
 - Roofing Repairs May be Written Off in the Current Tax Year
 - New Roofing is Depreciated Over 39.5 Years

Life-Cycle Cost of Roofing Asset

- New Roof System with Proactive PM – 50,000 Sq. Ft. X \$7 Per Foot
- Tear off and Replacement = \$350,000
 50,000 Sq. Ft. X 10¢ Per Foot
- Annual P.M. Fee = \$5,000 X 25 Years = \$125,000
- Total Investment for 25 Years of Performance = \$475,000* or \$19,000 Per Year

*Does not factor in savings in time and lack of frustration

Life-Cycle Cost of Roofing Asset

- New Roof System with Reactive PM – 50,000 Sq. Ft. X \$7 Per Foot
- Tear off and Replacement = \$350,000
 - 12,500 Sq. Ft. Or 25% of Roof Needs Repair in Year 10 @ \$3.50 Sq. Ft. = \$43,750
- Total Investment for 15 Years of Performance = \$393,750* or \$26,250 Per Year

*Does not factor in lost dollars in time and lack of frustration

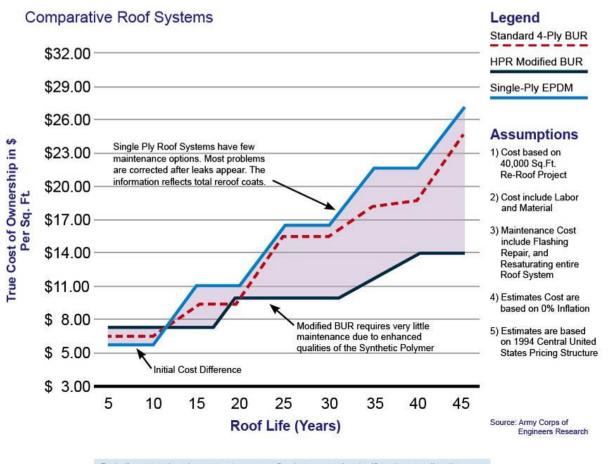
Life-Cycle Cost of Roofing Asset

New Roof System with no PM

- 50,000 Sq. Ft. X \$7 Per Foot
 Tear off and Replacement = \$350,000
- Total Investment for 10 Years of Performance
 = <u>\$350,000</u>* or \$35,000 Per Year

*Does not factor in lost dollars in time and lack of frustration

Life-Cycle Cost



Periodic restorations improve return on roofing investment by significantly extending the interval between replacements. Aggressive maintenance and periodic restoration can prolong the working life of even an inferior roof, reducing or eliminating replacement-related costs.

Components of a Preventive Maintenance Program

Preventive Maintenance Program Components

- Survey/Testing
- Document and Record Findings
- Results
- Appoint Preventive Maintenance Program Team
- Schedule Repairs and Inspections

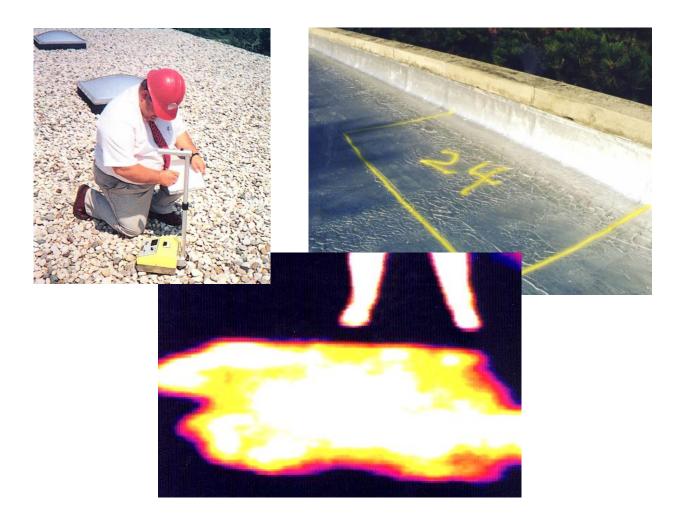
Survey

- Analysis of Roof Construction (core cuts)
- Thorough Inspection of all Roof Components
 - Membrane Field
 - Flashings
 - Perimeter
 - Penetrations
 - HVAC and other equipment
 - Parapet Walls
 - Seams
 - Fasteners



Non-Destructive Testing

- Infrared Testing
- Moisture Probes



City of Columbus		+ New Facility □ Dashboard -
ind Facility or Asset	Client Information	
City of Columbus	City of Columbus	
 Columbus Police Academy 		>
Dublin Road Water Plant		
Fire Training Academy	Attachments	
Grange Insurance Audubon Center		
Granville St. Pol Sub	+ New Attachment	>
Granville St Sub Station	No attachments have been added	
Hap Cremean		
Hoover Dam	Summary Reports and Charts	
Jerry Hammond	Summary Reports Charts & Graphs	
Maloney Health Center	Executive Summary Square Footage	>
 McKinley Avenue Storage Building 	Cost Estimate Budget Summary Priority Summary System Type	
New Police Property Room	Yearly Budget	
Parsons Avenue Water Plant	Summary Work Summary	
	Warranty Summary	

ind Facility or Asset	Parsons Avenue Wa	ater Plant					
ity of Columbus		Eagleview •	+ Move	+ New Asset ▼	Q •	D •	Dashboard •
Columbus Police Academy	Facility Information						
Dublin Road Water Plant		ot		Contact Miles II.			
Fire Training Academy		Parsons Avenue Water Plant Contact: Mike Hurd 5600 Parsons Avenue, Lockbourne, OH 43137 mjhurd@columbus.gov		>			
Grange Insurance Audubon Center	Facility Type: Municipal			an an ann an an ann an an an an an an an			
Granville St. Pol Sub	Square Ft: 0						
Granville St Sub Station							
Hap Cremean	Photo & Drawing						
Hoover Dam	✓ Edit Pho	ito		🖋 Edit Drawi	ng		
Jerry Hammond							>
Maloney Health Center				No Drawin	ng		
McKinley Avenue Storage Building		œ A					
New Police Property Room		F) (S					

Find Facility or Asset		
	2011 Shingle Roof Installation	□ ▼ Progress Reports ▼
City of Columbus	return to report list	
Columbus Police Academy	Summary Photos	
 Dublin Road Water Plant 		
 Fire Training Academy 	+ Upload Photos	e Edit
Grange Insurance Audubon Center		Remove all debris from the gutters and install the leaf guards
Granville St. Pol Sub		as specified.
Granville St Sub Station		
Hap Cremean	·	
► Hoover Dam	the states	
Jerry Hammond	a star of the	
Maloney Health Center		Sheet metal counter flashing should be installed around the roof vent on the West roof elevation. New #12 or #14 1.5"
McKinley Avenue Storage Building		fasteners need to be installed in order to properly secure and
New Police Property Room		waterproof the roof vent.
Parsons Avenue Water Plant		
Traffic Control		

City of Columbus

Find Facility or Asset

City of Columbus

- Columbus Police Academy
- Dublin Road Water Plant
- Fire Training Academy
- Grange Insurance Audubon Center
- Granville St. Pol Sub
- Granville St Sub Station
- Hap Cremean
- Hoover Dam
- Jerry Hammond
- Maloney Health Center
- McKinley Avenue Storage Building
- New Police Property Room
- Parsons Avenue Water Plant

Jpper New Addition			Progress Reports •
+ Add I	Report		
0	Report Date	Report Title	
0	7/23/2012	Progress Reprt	>
0	7/25/2012	Job Progress Report	>
0	7/26/2012	Job Progress Report	>
0	7/27/2012	Job Progress Report	>
0	7/30/2012	Job Progress Report	>
0	7/31/2012	Job Progress Report	>
0	8/1/2012	Job Progress Report	>
0	8/2/2012	Job Progress Report	>
0	8/3/2012	Job Progress Report	>
0	8/6/2012	Job Progress Report	>
0	8/15/2012	Job Inspection Report	>
\cap	8/22/2012	Job Progress Report	>

Solution Options

Find Facility or Asset
Berger Health System
Ashville PMG
 Berger Health Foundation (Laundry)
Laurel Run Medical Center
 Medical Office Building
Front Canopy (Roof Section)
Maternity (Roof Section)
Patient Tower (Roof Section)
Rehab (Roof Section)
Upper Main Roof (Roof Section)
Upper Stairwell Roof (Roof Section)
Section #1 (Roof Section)
Section #2 (Roof Section)
Section #3 (Roof Section)
Section #4 (Roof Section)
Section #5 (Roof Section)
Section #6 (Roof Section)

Solution Option ·	Replace	□ - Solutions
Return to Options List		
		<i>∎</i> E
Option Informa	tion	
Category	Replace	
Cost	\$20,000.00	
Expected Life	30	
Action Year	2011	
Scope of Work		
Install a new, environment Star Rated White Surface	tally friendly, Stressply high performance modifi	ed bitumen roof system with an <mark>Energy</mark>
*Determine if the customer is	FM insured and has to use prevailing wage rates.	
*Remove all of the old roofing	, flashings and insulation down to the concrete deck.	Prime the concrete deck with asphalt prim
*Replace any damaged deck	ing with like materials. Include a per sq. ft. cost for de	eck replacement.
*Install a base layer of 2" poly adhesive	insulation boards when using insulation	

PM Program Team

- In-House Personnel
- Roofing Contractors
- Manufacturer's Representatives That Offer Help in Coordinating PM Programs

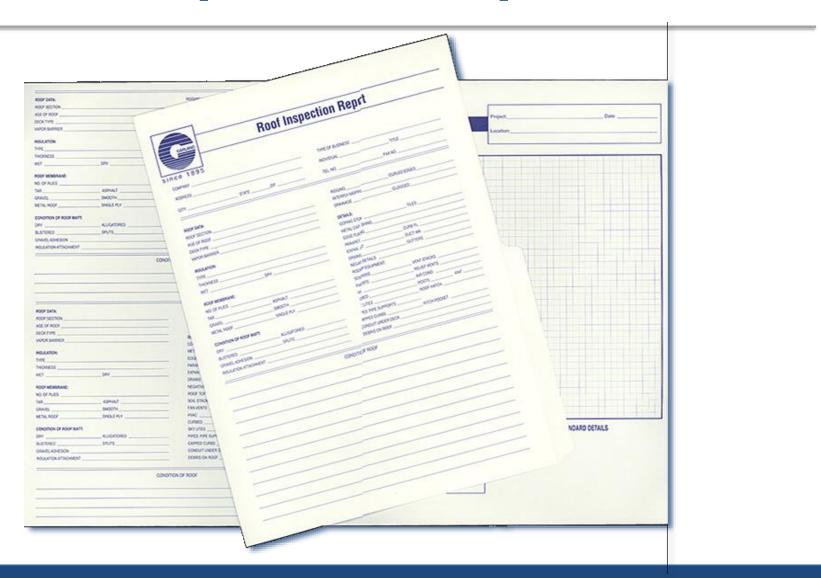
Schedule Repairs and Inspections

- Fill Out Roof Plan and Survey Plan Form
 Breakdown into Manageable Sections
- Begin a Semi-Annual Maintenance Inspection Checklist
 - Minimum Two Inspections Per Year
 - Always Inspect After Bad Storms

Schedule Repairs and Inspections

M Inbox - sfischer@garlandir 🗙 💽 WorkTrack	k 💦 🔀 Welcome to Dry Zone 🛛 x 🔼	- 0 >
← → C ♠ 🗋 www.thedryzone.com	m/qforce/main.jsp	2
	💽 Dry Zone Dathboard 🔀 Garland HQ Dashboa 🛅 LinkedIn 🂔 Yellow Pages 🙀 Yahoo 🕠 Chase Bank 🗮 Construction, Buildi 契 Corrigo Work Order 😋 Federal Business Op 👼 General Services Ad 🎲 International Facility	
Degratione The Dry Zone System	Wentone 371 🔒 Stacy Fischer My Applications	Logout
Dry Zone Navigation	Welcome to Dry Zone	
🟠 Home	1	
	4	
Client / Facility / Roof		
-FACILITY OPTIONS-		
C Appleton Area School District (SHARED)		
C Applied Industrial Technologies (SHARED)		
C Athens Regional Medical Center (SHARED)	Welcome to Dry Zone!	
C Atlanta Gas and Light (SHARED)	welcome to by 20net	
C Bandag Inc. (SHARED)	Use the left-hand navigation to get started	
▶ C Bayonne Medical Center (SHARED)		
California State University Channel Islands (SH)	© Create New Client	
Capital One - Austin/San Antonio Area (SHAREI		
C Celanese Acetate (SHARED)		
C Cherry Hill School District (SHARED)	A Submit Service Request	
C Chester Academy (SHARED)		
C Chester County School District (SHARED)	T RAMP Cheddist	
City of Bradenton (SHARED)		
City of Clearwater (SHARED)		
C City of Coral Springs (SHARED)	2 G-Force Support	
C City of Orlando (SHARED)		
C City of Roswell (SHARED)		
City of Waco (SHARED)		
C Clermont County (SHARED)		
Cobb County Government (SHARED)		
C Cogdel Spencer (SHARED)		
Columbia Empowerment Zone (SHARED)		
C Dayton Heart Center (SHARED)		
C Drexel University (SHARED)		
C Duke Energy - Florida (SHARED)		
C Elko County School District (SHARED)		
C Elko County School District (SHARED)		
C Emerson Electric Co. (SHARED)		
Federal Express (SHARED)		
Summary Reports & Charts		
Report Builder		
Client Access / Rep Collaboration		
🚹 dbsprojectsbilling.zip 🍸 🔁 GreenFro	Frog_Invoicepdf 🐘 2013 WMP form.pdf 👕 🕘 2014 Safety Form.doc 👕 🔂 AECI Insurance Requpdf 🎽	all downloads

Roof Inspection Report



Areas to Examine When Inspecting a Roofing System

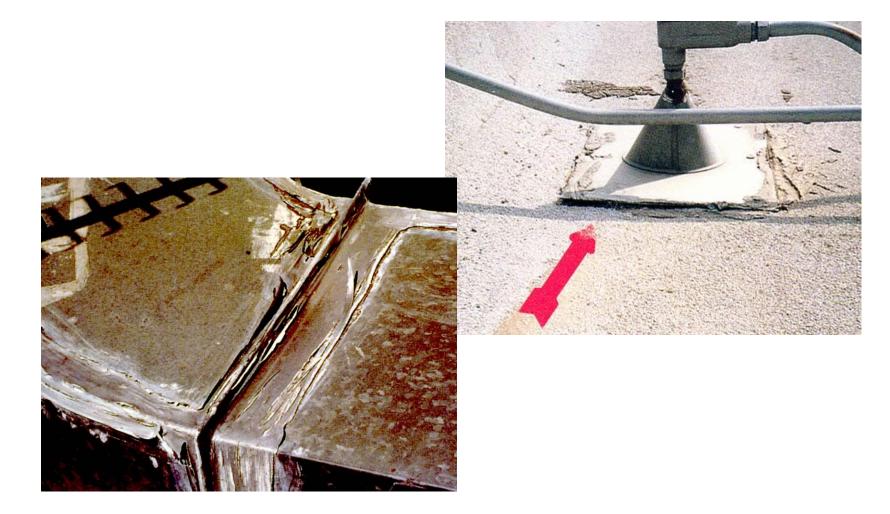
The Deck



Perimeter Flashing (Parapet Wall, Metal Edge)



HVAC Units, Pipes, Supports, Signs, Etc.



Bare Spots on Gravel Surface System



Improper Installation



Wet Insulation

- Wet Insulation Raises Energy Costs
- Can Cause Structural Damage to the Deck
- A Non-Destructive Scan of Roof May Be Needed to Locate Wet Areas

Ponding Areas



Pitch Pans



Clogged Drains

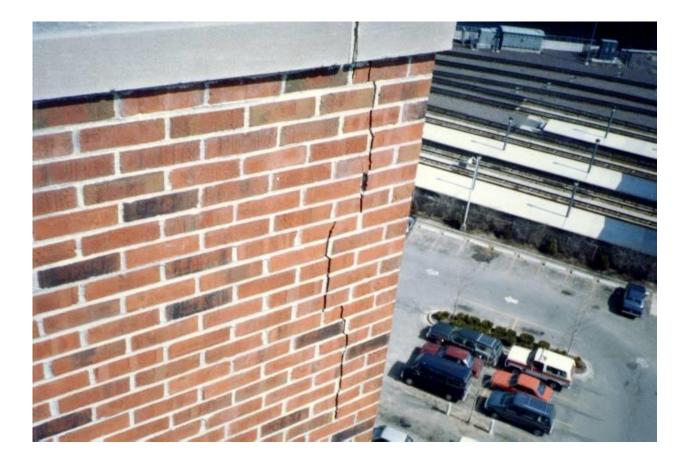




Blisters, Splits & Alligatoring



Structural Damage



- Proactive Preventive Maintenance Process
- Recommended Within Second Decade of Roof's Life-Cycle
- Reconditions and Corrects Imperfections in an Existing, Functioning Roof
- Cost-Effective, Maximizes Roofing Asset
- Delays Replacement, Keeps Building Dry Longer
- Warranted Systems

Restoration - Steps

- Roof Inspection
- Analytical Testing
 - Infrared Moisture Scan
 - Core Evaluation
- Repair Defects
 - Flashings
 - Penetrations
 - Membrane Faults
- Restore Weatherproofing Integrity
 - New Top Coat to Protect From UV and the Environment

Systems Covered

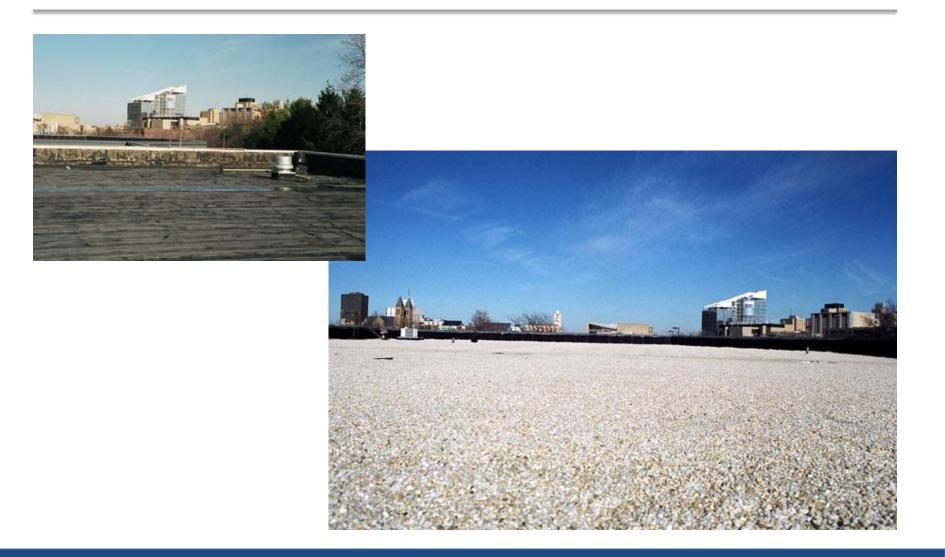
- Single Ply
- Built-Up
- Modified Bitumen
- Metal
- Masonry Walls











Restoration Advantages

- Reuses Existing System
- Upgrade Weathering and UV Resistance
- Improves Aesthetic and System Strength
- Recognized As a Maintenance Expense
- Limits Building Occupant Disruption
- Extends the Interval Between Roof Replacements
- Not Considered Re-roofs

The Garland Company, Inc

- A Full Service, ISO Certified, Roof Asset Management Company, Established in 1895
- Manufactures a Full Line of High Performance Products:
 - Modified Bitumen Roof Systems
 - Built-Up Roofing
 - Standing Seam and Flat Seam Metal Roofing
 - Liquid Membranes
 - Full Line of Maintenance Products
 - Green Roofing and Sustainable Design

Garland & Preventive Maintenance

- Inspections, Analysis, Recommendations, Options
- Dryzone PM Program:
 - Comprehensive Baseline Analysis of All Roofs and Building Envelope
 - On-line Database, Documenting Roof and Building Envelop Conditions, Including Photos
 - PM Tracking and Reminders
 - Real-time Work History
 - Emergency Leak Notifiaction
 - Managed by Local Garland Representative & Implemented by Garland Select Contractor

Garland & Preventive Maintenance

- Comprehensive Services, Continued
 - Specifications and Details CSI Format
 - Pre-Bid, Pre Construction Meetings
 - Job Inspection/Reports
 - Post Evaluation
 - Preventive Maintenance Programs
 - Continuing Education
 - Technical Support







Thank you

Booth 518